



## Actebis acquires broad line distribution operations of Ingram Micro in Denmark

<u>Soest, 20 March 2009 –</u> The German-based Actebis Group has acquired the Danish broad line distribution operations of Ingram Micro as part of an asset deal. In the future, the distribution activities of Ingram Micro in Denmark will be integrated into Actebis Computer in Denmark. The transaction is subject to regulatory approvals and is expected to be completed early in the third quarter of 2009. Terms of the sale were not disclosed. Ingram Micro's employees and broad line customer list form part of the acquisition.

Klaus Hellmich, Chief Executive Officer of Actebis Group: "We have taken this good opportunity to strengthen our business in Northern Europe and have succeeded in establishing a fair agreement with Ingram Micro concerning the acquisition of distribution activities in Denmark. We are very pleased to welcome the Ingram Micro team, and look forward to further growing our business in Denmark through their talent and customer knowledge."

Jay Forbes, President of Ingram Micro EMEA, said: "We are pleased to have entered into this agreement with Actebis. They are a strong broad line leader who will offer our customers continued service in the Danish market. We look forward to continuing to grow our strong DC/POS<sup>1</sup> operations in Denmark as well as the entire Nordics region."

With branches in Norway and Sweden, Actebis Denmark has consistently expanded its business over the last few years. Torben Qvist, who has been Managing Director of the Actebis companies in northern Europe for nine years, outlines the current position: "The present financial and economic crisis is challenging our growth targets. With the combined effort of both teams of Ingram Micro and our team, we can continue to grow our business in Denmark. We will also be driving the consolidation process further and contribute to creating a more healthy IT channel."

Actebis Computer A/S has been delivering good results for many years and was named best distributor in Denmark for the third time in a row in 2008.

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<sup>&</sup>lt;sup>1</sup> The Ingram Micro Data Capture/POS Division is a leading value-added distributor of auto ID/data capture (AIDC), point-of-sale (POS), radio frequency identification (RFID) and wireless solution products and services. With offices and distribution centres across North America, Latin America, Europe and Asia the company delivers technology integrators around the world.

## **Actebis Group**

Based in Soest (Germany, North-Rhine Westphalia), the Actebis Group offers a comprehensive product portfolio covering the fields of information technology and telecommunications (ICT) and consumer electronics. In terms of turnover, the company was Europe's third largest wholesale group for ICT products in 2008. Actebis distributes around 150,000 items made by approximately 400 well-known manufacturers. The Group also provides its 70,000 customers in Europe with numerous services in the fields of sales and marketing, e-services and EDI (electronic data interchange), logistics and finance.

As a link between ICT manufacturers and dealers, Actebis serves a wide range of trading partners on the professional ICT market. These include SMB resellers, corporate resellers, system houses, retailers and the e-tail sector.

Actebis has its own companies in seven European countries – Germany, France, Austria, Denmark, Norway, Sweden and the Netherlands. In financial year 2008, the company generated a turnover of €3.66 billion with approximately 1,800 employees. Since 2007, Actebis has been owned by the Starnberg-based private equity company ARQUES Industries AG. Actebis was founded in 1986. Further details on the company can be found at <a href="https://www.actebis.com">www.actebis.com</a>

## **Actebis Denmark**

Actebis Computer A/S is the leading distributor of IT products and consumer electronics in northern Europe. The headquarters and warehouse is situated in Denmark, in Taastrup (near Copenhagen). Furthermore the company is represented with sales offices in Norway and Sweden. The recent years Actebis Nordic has developed from a storage and component distributor to No.1 broad line distributor of the region today.

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