

Surface Forhandler DMP Registrering

Microsoft Devices Team

Global Operations Readiness



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Formål

Disti managed partner DMP (surface forhandlere i bedriftsmarkedet) har hatt en stor vekst det siste året. Microsoft ønsker å tilby følgende til dere som forhandlere og ønsker å utvikle forhandler programmet ytterligere. For å opprettholde deres forhandlerstatus må dere registrere dere som forhandler i følgende portal. Dette vil gi:

- Salgstøtte og kompetanseheving
- Mulighet til å øke din fortjeneste
- Utvikle forhandler-apparatet

DMP Registrering

1. Du må ha en Microsoft Partner Network (MPN) Live ID (Hopp over til neste side dersom dere allerede har dette)

a) For å finne deres MPN ID:

<https://mspartner.microsoft.com/en/us/Pages/Membership/enroll.aspx>

Klikk på «Membership» → «Enroll»

Velg «Join an existing organization» og søk på deres bedrift.

b) For å anskaffe MPN ID:

<https://mspartner.microsoft.com/en/us/Pages/Membership/enroll.aspx>

Klikk på «Membership» → «Enroll»

Velg «Enroll an organization» og fullfør prosessen.

2. Knytt din Live ID med MPN-ID

a) Gå inn på: <https://partners.microsoft.com/partnerprogram/welcome.aspx>

b) Velg «Associate as an individual».

c) Fyll inn «Organization name» og «country».

d) Klikk på: «Find my organization» og trykk på din bedrift

e) Klikk på: «Associate to this organization»

f) Fyll inn ditt navn og epost, og trykk på «Submit».

g) Du vil motta en epost. Trykk på linken i denne eposten og følg stegene for å fullføre prosessen.

Trenger du støtte til å utføre registreringen? Ta kontakt med;

Joachim Hellberg
Tlf: 92844190
Mail: a-johell@microsoft.com



DMP Registrering

Registrering (Dersom du allerede har en MPN ID kan du starte registreringen umiddelbart)

- 1. Registrering via:** <https://reseller.microsoftcrmportals.com/>
 - a) Logg inn med din Microsoft-account
 - b) Klikk på Windows live ID ved innlogging
- 2. Info du må fylle inn:**
 - Fornavn, etternavn, tlf.nr og organization ID (MPNid).
 - Har deres organisasjon ikke flere avdelinger så setter dere inn deres MPNid under LOCid (Location ID).
- 3. Under registrering vil du bli spurt om å fylle inn disse tre feltene:**
 - Partner Primary Program Contact
 - Contract Authorization contact
 - Channel incentives Contact.
 - *(Alle 3 feltene må fylles inn med personen som blir deres kontaktperson vedrørende Surface).*
- 4. Valg av distributør**
 - Flere distributør valg er tillatt → trykk associate og huk av for distributøren dere ønsker. Gjenta prosessen ved valg av flere distributører.
- 5. Les igjennom betingelsene** ->trykk close og submit for å fullføre.

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DMP: Portal Registration Step by Step



<https://reseller.microsoftcrmportals.com/>

Click on "Microsoft" to create a username and password.

Open link to [Reseller Profile Registration Portal](#) and click "Sign In".

A screenshot of the Microsoft Reseller Profile Registration Portal login page. The header shows the Microsoft logo and the text "RESELLER PROFILE REGISTRATION PORTAL" with a "Support" link and a "Sign In" link. The main content area has two tabs: "Sign In" (selected) and "Redeem Invitation". Below the tabs, there are two sections: "I have a previous profile." and "Login with Microsoft account." The "Login with Microsoft account" section includes a Microsoft logo and a "Microsoft" button highlighted with a yellow box. Below this, there are input fields for "Username" and "Password", a "Remember me?" checkbox, and "Sign In" and "Forgot Your Password?" buttons.

DMP: Portal Registration Step by Step

Microsoft RESELLER PROFILE REGISTRATION PORTAL

Home > Profile

Profile

Please provide some information about yourself.

Your Information

First Name *
John

Last Name *
Doe

E-mail
andrewtrantest1@hotmail.com

Business Phone

Legal Company Name *
DMP Test Company #1

Organization Partner ID *
77777

Location ID *
88888

Save & Next

Fill out company information in Partner Enrollment Form.

Fill out personal profile.
Important: Must provide Organization and Location ID found in MPN website.

Partner Enrollment Form

Company Details

Legal Company Name *
DMP Test Company #1

Company Tax ID *
99999

Organization Partner ID *
77777

Location ID *
88888

Legal Business Profile

Company Address Line 1 *
Test

Company Address Line 2

City Name *
Test

State/Province *
Washington

ZIP/Postal Code *
98122

Region *
Americas

Country *
United States

DMP: Portal Registration Step by Step

Distributors

Name	Distributor ↑	Submitted On	Reseller Status	Country
DMP Test Company #1 - Test ADD	Test ADD	12/2/2016 1:58 PM	Approved	United States

To submit your application to become a reseller, please [click here](#) to read through the associated terms & conditions.

I have read and agree to the Terms & Conditions to become a reseller.

Submit

Associate

Click on the "Associate" to find a local Distributor to create a partnership with.

Select an Distributor to request for DMP partnership.

Lookup Records

Search

✓ Legal Company Name ↑	Country
✓ ADD Reseller 1	United States
Ingram	United States
Synnex	United States
Test ADD	United States
Test001	United States

Select Cancel Remove Value

DMP: Portal Registration Step by Step

Distributors Associate

Name	Distributor ↑	Submitted On	Reseller Status	Country
DMP Test Company #1 - Test ADD	Test ADD	12/2/2016 1:58 PM	Approved	United States

To submit your application to become a reseller, please [click here](#) to read through the associated terms & conditions.

I have read and agree to the Terms & Conditions to become a reseller.

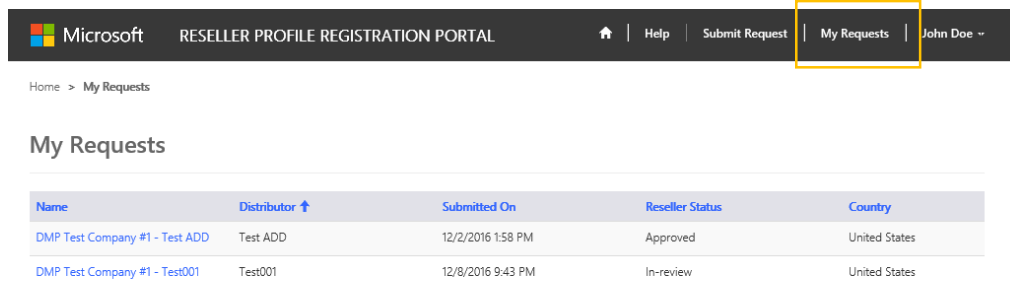
Submit

Read through the Terms & Conditions and click Close. Upon closing, you will be able to confirm that you have read and agree to the Terms & Conditions.

Click on the "click here" as shown below to view the Terms and Conditions.

The screenshot shows a dialog box titled "Terms & Conditions" with a close button (X) in the top right corner. The text inside the dialog reads: "BY SUBMITTING ITS APPLICATION TO BECOME A DISTRIBUTOR MANAGED PARTNER, COMPANY AGREES TO BE BOUND BY THE FOLLOWING TERMS AND CONDITIONS IN CONNECTION WITH ITS ACTIVITIES AS A RESELLER OF MICROSOFT DEVICES." Below this, the title "Microsoft Distributor Managed Partner (DMP) Agreement" is displayed. The content is organized into sections: "1. Scope." followed by "a. Authorization." and "b. Criteria and Qualifications." The "Authorization" section states that upon acceptance as a DMP, the agreement grants a non-exclusive right to purchase devices for resale to commercial, government, and education customers, with some restrictions on individual end users and online sales. The "Criteria and Qualifications" section mentions that Microsoft may set criteria for continued authorization, such as minimum sales targets and employee requirements. A "Close" button is located at the bottom right of the dialog box.

DMP: Portal Registration Step by Step



Microsoft RESELLER PROFILE REGISTRATION PORTAL

Home > My Requests

My Requests

Name	Distributor ↑	Submitted On	Reseller Status	Country
DMP Test Company #1 - Test ADD	Test ADD	12/2/2016 1:58 PM	Approved	United States
DMP Test Company #1 - Test001	Test001	12/8/2016 9:43 PM	In-review	United States

Når din registrering er gått igjennom vil dere motta en mail med en bekreftelse på at dere er DMP.

From: NoReply.rpr@microsoft.com
Sent: Thursday, December 1, 2016 1:42 PM
To: DMP Partner <dmppartner@test.com>;
Subject: DMP Welcome Letter

Dear [Partner Company Name], MPN ID: [MPN ID],
We are extremely proud to officially welcome you to the Surface Disti Managed Program (DMP). You have been approved by [ADD Name] in [Location] to sell Surface. You will be receiving notification from the Microsoft Channel Incentives team for further instructions to onboard.

If you have any questions regarding the DMP Program, please contact [ADD Name] in [Location].

Thank you,

Microsoft Devices Team

PDM Surface Lead

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Surface TSP teknisk salgressurs

Ola Bergem

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Mail: olbergem@microsoft.com



Surface og Tablet salg

Lars Erik Norum - SSP Surface

Tlf: 97530658

Mail: lnorum@microsoft.com

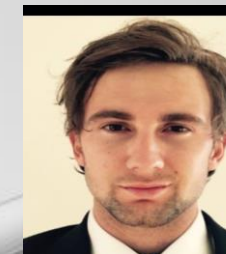


Salgstøtte Surface Partnere

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