

## Eligible products by Line of Business:

### Client Solutions Group (CSG)

Lines of Business*	Products in the Line of Business	Eligible for New Line of Business Bonus	Counts Towards CSG Threshold
Laptops, desktops and workstations	Vostro	Y	Y
	OptiPlex		Y
	Latitude		Y
	XPS		Y
	Precision Workstations		Y
Displays	All Monitors	Y	N
Client Peripherals	Client Peripherals	Y	N
Docking Stations	Docking Stations	Y	N
Services	ProSupport	N	N

### Infrastructure Solutions Group (ISG)

Lines of Business	Products in the Line of Business	Eligible for New Line of Business Bonus	Counts Towards ISG Threshold
Infrastructure Solutions	PowerEdge Servers	Y	Y
	Microsoft ROK	N	N
	NPOS	N	N
	Networking	N	N
	APOS	N	N

New line of business bonus only applies to the first product purchased within a line of business\*. If you have already bought a product from a specific line of business within the last 4 quarters, you will not qualify for a new line of business bonus from that line of business. Dell Technologies reserves the right to modify the RISE Incentive Program (including eligibility requirements, Rewards, and Program Terms) at its discretion.

# RISE

## Rewards Overview

Earn up to an additional 1.5x rewards with RISE Accelerators, depending on your RISE Group. RISE rewards are earned on eligible products in the below product groups:

Client Solutions Group (CSG)	Series	\$ Rewards per Box	Threshold 1 1.15x Accelerator Available for: Boost Advanced Elite	Threshold 2 1.3x Accelerator Available for: Advanced Elite	Threshold 3 1.5x Accelerator Available for: Elite
Displays	All	\$2	\$2.30	\$2.60	\$3
Latitude	All	\$15	\$17.25	\$19.50	\$22.50
OptiPlex / Vostro	All	\$5	\$5.75	\$6.50	\$7.50
Precision / XPS	All	\$20	\$23	\$26	\$30
Docks	All	\$4	\$4.60	\$5.20	\$6
Other Client Peripherals (per bundle)	Bundle of 5*	\$3	\$3.45	\$3.90	\$4.50
ProSupport	All	\$5	\$5.75	\$6.50	\$7.50

\*A bundle is any combination of 5 Dell Branded CP products (excluding docking).

**Examples:**

2 x keyboards & mouse and 3 x carry cases

5 x adaptors

1 x adaptor, 1 x carry case, 1 x keyboard & mouse, 2 x webcam

Infrastructure Solutions Group (ISG)	Product Detail	\$ Rewards per Box	Threshold 1 1.15x Accelerator Available for: Boost Advanced Elite	Threshold 2 1.3x Accelerator Available for: Advanced Elite	Threshold 3 1.5x Accelerator Available for: Elite
PowerEdge Server	1 Socket exc T30 / T40	\$20	\$23	\$26.00	\$30
PowerEdge Server	2 Socket	\$40	\$46	\$52.00	\$60
Networking	All	\$5	\$5.75	\$6.50	\$7.50
NPOS	HDD / RAM / SSD	\$7 to \$30	\$8.05 to \$34.50	\$9.10 to \$39	\$10.50 to \$45
APOS		\$5 to \$30	\$5.75 to \$34.50	\$6.50 to \$39	\$7.50 to \$45
Microsoft ROK		\$10 to \$125	\$17.25 to \$143.75	\$19.50 to \$162.50	\$22.50 to \$187.50

# RISE

## Thresholds:

	Threshold 1 1.15x Accelerator Available for: Boost Advanced Elite	Threshold 2 1.3x Accelerator Available for:  Advanced Elite	Threshold 3 1.5x Accelerator Available for:   Elite
Client Solutions Groups	25 units	75 units	250 units
Infrastructure Solutions Group	5 units	15 units	30 units

RISE Boost	RISE Advanced	RISE Elite
Please note that RISE Boost program is set to a maximum reward value of \$10,000	Please note that RISE Advanced program is set to a maximum reward value of \$12,000.	Please note that RISE Elite program is set to a maximum reward value of \$15,000.
If your organization earns more than \$10,000 in a quarter, the maximum reward that will be credited is \$10,000 (converted into your local currency).	If your organisation earns more than \$12,000 in a quarter, the maximum reward that will be credited is \$12,000 (converted into your local currency).	If your organisation earns more than \$15,000 in a quarter, the maximum reward that will be credited is \$15,000 (converted into your local currency).