Smarter technology for all

Lenovo

## Lenovo as-One

**Channel Promotion** 

## Lenovo as-One

Celebrate the power of one



Lenovo

## Claim 5% off your first Data Center Products order today

#### Speak to your distributor to find out more.

To make the most of our digital world, your customers need data, devices and solutions delivered. From start to finish. The power of one means one global and local partner, ready to deliver all your customers' technology needs in one place. From a tiny PC to a fully-fledged Data Center solution. From start. To finish.

The very best devices and solutions. Delivered powerfully. With 5% discount For any partner who purchased more than 10 PCs in the last 3 months and did not purchase any Data Center products for 18 months prior eligible. Data Center vouchers are valid for all LBPE deals up to \$100k bid price. Vouchers are valid until **31st March 2024**.

Please contact your distributor to claim your 5% discount

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# Lenovo as-One



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### Terms & Conditions

- Validity: until 31<sup>st</sup> of March 2024. Lenovo reserves the right to review all results quarterly and change the details if needed at the end of every fiscal quarter.
- Availability: to all partners in EMEA registered in the Lenovo Partner Hub.
- Mechanism: Promo Discount Codes are created already, ready to be assigned case-by-case on quotes submitted in the Lenovo Bid Portal and approved by the SMB Manager.
- Eligible products: all Lenovo Data Center products
- Voucher settings:
  - Maximum T1 Total Approved Value must be below 1800.000 € per each quote or the equivalent in the local currencies.
  - Discount codes are one-time use and will impact only the hardware & services elements of the deal. Once a contract has been requested and generated, they cannot be reused.
  - Only one LBP Discount code can be used per deal and codes provided as part of this promotion cannot be combined with any other promotions or discount code types that Lenovo may make available.
  - Only Run Rate transactions are considered as eligible for this promotion. These discount codes are not applicable in any type of special deals like FOB or SBO and cannot be used on any other grid than Demo or Instant bidding.

Lenovo reserves the right to withdraw the promotion at any time.