# 3 Ds Promo Services Promotion

### **Services Promotion**



## 3 Ds Promo

Say Goodbye to deployment headaches and Hello to hassle-free storage solutions with Lenovo's Remote Deployment Service for DE Storage

Choose the market leader for your entry-level storage needs! Lenovo is the #1 provider of entry-level storage solutions, trusted by businesses around the world\*

### Remote Deployment Service at 15% Discount for all our DE Storage systems

We offer solutions to enhance your confidence and peace of mind, minimize uncertainty and downtime risks, and allowing your organization to focus on its core business.

#### The Remote Deployment Service:

- 1. In cooperation with the client, a Lenovo engineer verifies that HW installation has been competed correctly
- 2. Initial configuration is performed
- 3. Skills are transferred to the client

Simplify your buy with a reusable voucher available for as many transactions as needed. Get the discount immediately and automatically.

Promotion is valid for 5MS7A69499 - ThinkSystem DE Remote Deployment and compatible with all DE Controllers and Expansions

\*IDC CY 4Q 2022

# **Services Promotion Read the Remote Deployment Brochure** Smarter technology for all © 2023 Lenovo. All rights reserved



#### **Terms & Conditions**

- Validity and Availability: valid until 31st of March 2024 to all partners in EMEA registered in the Lenovo Partner Hub.
- <u>Mechanism</u>: through Re-Usable discount codes applied on quotes submitted in the Lenovo Bid Portal. All vouchers have been distributed to the known Distributor accounts and are ready to be used. If you do not see the voucher in your account, please contact the SMB Manager.
- <u>Eligible products</u>: All Lenovo DE Storage Controllers are eligible for this promotion, including the Top Choice models and all CTOs.
- Voucher settings:
  - The vouchers will be visible only after the bid will have both the DE Controller and the Deployment service included
  - The discount will be applied only to Deployment service and will discount 15% off its value
  - Applicable for LBPe quotes submitted under any of the Instant Bidding price grids.

    Not applicable on any special pricing grid or Delegated Web grid no special deals like FOB or SBO are suited for them.
  - Only one LBP Discount code can be used per deal and codes provided as part of this promotion cannot be combined with any other
    promotions or discount code types that Lenovo may make available.

Lenovo reserves the right to withdraw the promotion at any time.