

# LEAP on ThinkAgile Promotion

Simplify your customers' IT infrastructure and accelerate your time to value!

**Lenovo**

# LEAP on ThinkAgile

Including ThinkAgile MXaaS and  
ThinkAgile VXaaS

**Get 10% discount when selling a ThinkAgile solution and attaching both Services and Licenses to the deal**

**Sell ThinkAgile and receive up to 800 LEAP points per node!**

- 400 points per node when you sell ThinkAgile HX, VX, MX Certified Nodes

**Include Software licenses and earn double up on LEAP points:**

- 800 points per node when you sell ThinkAgile HX, VX, MX appliances
- 800 points per node when you sell ThinkAgile HX, VX, MX Certified Nodes + Software PNs

# LEAP on ThinkAgile

## Terms & Conditions

- **Validity:** until 31<sup>st</sup> of March 2023. Lenovo reserves the right to review all results quarterly and change some details if needed at the end of every fiscal quarter.
- **Availability:** to all partners in EMEA registered in the Lenovo Partner Hub.
- **Mechanism: Promo Discount Codes** are created already, ready to be assigned case-by-case. Based on your request the SMB Manager will submit for the approval of the Solutions Channel Manager. Once approved, the DC is allocated to the SMB Manager whom distributes the voucher to the respective partner.
- **Eligible products:** Promotion is valid only for ThinkAgile VX, ThinkAgile MX and ThinkAgile HX, ThinkAgile MXaaS and ThinkAgile VXaaS solutions and is subject to local SMB Manager approval. Special grids not applicable.
- **Voucher settings:**
  - Maximum T1 Total Approved Value must be below 180.000 € per each quote.
  - These vouchers cannot be combined. Only one LBP Discount code can be used per deal and codes provided as part of this promotion cannot be combined with any other promotions or discount code types that Lenovo may make available.
  - Discount codes are one-time use and will impact all elements of the deal. Once a contract has been requested and generated, they cannot be reused.
  - Only Run Rate transactions are considered as eligible for this promotion. These discount codes are not applicable in any type of special deals like FOB or SBO and cannot be used on any other grid than Demo or Instant bidding.
- **Applicability:**
  - Promotion is applicable for Lenovo uncovered customers only. Verify with the SMB Manager in your market if your customer is eligible
  - All ThinkAgile, Services and MX/HX/VX licenses must be included for a 10% discount.
  - Discount is only applicable if all the products in the bid are purchased at the same time.

For the LEAP Promotion, the general LEAP Terms and Conditions Apply. Visit [www.lenovoleap.com](http://www.lenovoleap.com) for more information. Lenovo reserves the right to withdraw the promotion at any time.