## GoPremier with ThinkAgile

**Solutions Promotion** 



### GoPremier with ThinkAgile

Sell ThinkAgile and get Premier Services as value add

Attach a 3Y Premier Essential to every ThinkAgile solution and get the service FREE!

Upgrade to 5Y Premier Essential or Premier Advanced and get 10% overall discount!

### **Campaign Mechanism**

Reusable voucher for discount when attaching a 3Y Premier Essential to every ThinkAgile

On Demand Voucher for including and upgrading to 5Y Premier Essential or Premier Advanced

For countries where Premier Services are not available, the offer is: Attach Foundation to every ThinkAgile solution and get the service free!

Eligible products: Promotion is valid only for ThinkAgile VX, ThinkAgile MX and ThinkAgile HX, ThinkAgile MXaaS and ThinkAgile VXaaS solutions

ThinkAgile MX/HX/VX/MXaaS/VXaaS and Services must be included in the order

Only Run Rate transactions are eligible for this promotion. Verify with the SMB Manager in your market if your customer is eligible



# Smarter technology for all

### **Terms & Conditions**

Add 3-year Premier Essentials as value add to every ThinkAgile solution sold through Channel.

Upgrade to 5-year Essential or Premier Advanced and get 10% rebate on the entire ThinkAgile solution.

For countries where Premier is not available, the offer is: Add Foundation as value add to to every ThinkAgile solution sold through Channel.

- Validity: until 31st of March 2024.
- Availability: to all partners in EMEA registered in the Lenovo Partner Hub.
- **Mechanism**: Reusable voucher for discount when attaching a 3Y Premier Essential to every ThinkAgile. On Demand Voucher for including and upgrading to 5Y Premier Essential or Premier Advanced. The vouchers should be applied on quotes submitted in the Lenovo Bid Portal. All vouchers will be distributed to the DWC accounts.
- Eligible products: Promotion is valid only for ThinkAgile VX, ThinkAgile MX and ThinkAgile HX, ThinkAgile MXaaS and ThinkAgile VXaaS solutions
- Voucher settings:
  - o Only one LBP Discount code can be used per deal and cannot be combined with any other promotions or discount code types that Lenovo may make available.
  - o Discount codes will impact only the listed solutions and services eligible for this promo.
  - o Only Run Rate transactions are considered as eligible for this promotion.
  - These discount codes are not applicable in any type of special deals like FOB or SBO and can only be used in Instant bidding.

#### Applicability:

- o Promotion is applicable for Lenovo SMB customers only. Verify with the SMB Manager in your market if your customer is eligible
- All deals must be submitted in LBPe, the LBPi deals are not subject to this promotion Both the ThinkAgile MX/HX/VX and services must be included and the voucher will discount a fix part of the solution price + and a variable part of the service price.
- As a result the entire value of the service will be discounted from the total value of the bid, as complete benefit for the customer.
- o Discount is only applicable if all the products in the bid are purchased at the same time.

Lenovo reserves the right to withdraw the promotion at any time.