

ALSO Cyber Security Team – Sophos

Version: May 2022

► Sales

Tel. +41 41 266 29 62
E-Mail: sophos-ch@also.com
Web: <https://sophos.also.ch>



Bruno Gujer
Business Dev.
Manager



Olivier Isoz
Business Dev.
Manager
(Romandie)



Pascal Sigrist
Inside Sales Cyber
Security



Enes Uysal
Prozessmanagement
Manager

► Produkt Marketing

Tel. +41 41 266 29 62
E-Mail: sophos-ch@also.com
Web: <https://sophos.also.ch>



Timo Scheps
Product Manager



Julia Lekscha
Product Manager



Alla Pauli
Product Manager

► Sales Administration / Logistics

Tel. +41 41 266 29 62
E-Mail: sophos-ch@also.com
Web: <https://sophos.also.ch>



► Technical Sophos 1st Level Support ALSO DACH Team

Tel. +41 41 266 19 19

► Support Portal

Web: <https://sec-support.also.ch>
E-Mail: sec-support@also.com



► Technical Presales Consultant

E-Mail : presales@also.com



Joachim Riepegerste
Technical Consultant



Antony Westhoff
Technical Consultant



Kevin Labinski
Technical Consultant

► Training Consultant

E-Mail: Training-ch@also.com
Web : <https://www.also-training.com>

ALSO: Leader in Competence, Consulting, Services & Technology

With comprehensive solutions in the field of cyber security, ALSO offers a comprehensive and pioneering portfolio for its channel partners. The experts at ALSO Cyber Security will be happy to assist you.

▶ **Marketing und Lead Generation**

ALSO Security provides targeted support for your marketing activities

▶ **Technical Pre-Sales Support**

Our experienced consulting team advises you on technical and commercial questions. Do not hesitate to profit from our know-how!

▶ **Financing & Export Services**

We manage the transport for you and support you in administrative, export-specific questions. We offer tailored financing services.

▶ **Technical Support Services**

Even after the purchase, we support you in technical matters. Our specialists have a distinctive, specific product knowledge in order to be able to provide our channel partners with optimal support for technical inquiries.

▶ **Asset & Renewal Services**

ALSO supports you in the areas of license management, notification and support for license renewals.

▶ **Professional Services**

Our technical consultants are at your service! Whether you require on-site installations or customer-specific training - we are at your disposal.

▶ **Training**

As an authorized training center, we offer technical and product-specific training courses and certification courses.

ALSO Websites and Tools

- ▶ ALSO Cyber Security

<http://security.also.ch>

- ▶ Micro Site (Sophos)

<https://sophos.also.ch>

- ▶ ALSO Training (Sophos)

<https://www.also-training.ch/de/module/manufacturers/2-sophos>

ALSO Online Shop

- ▶ Sophos configurator - the easy way to find the right license / Hardware

https://www.also.ch/ec/cms5/de_6110/6110/shop/shopping-tools/lizenz-konfigurator/index.jsp

ALSO Cloud Marketplace (ACMP)

- ▶ Sophos Partner Account
- ▶ Sophos software Products available under the Sophos MSP Connect Program

https://marketplace.also.ch/#/Marketplace/v2/Service/951400_SophosDistributionEnablement_85670/41

- ▶ Sophos MSP Connect Flex - IT-security services

https://marketplace.also.ch/#/Marketplace/v2/Service/951400_SophosMSPflex_34925/41

- ▶ Anti-spam, Threat Protection, Public Cloud, E-Mail Protection, Endpoint Management

Sophos Partner Portal Resources

- ▶ My Applications <https://id.sophos.com/web/myapplications/>
These are the Sophos applications you have access to.
- ▶ Partner Portal <https://partnerportal.sophos.com/en-us.aspx>
Access to
 - Marketing Information (Sales/Tech)
 - Deal Registration / Quoting (Quotes)
 - Asset Management (Renewal / Incumbency)
 - Training
- ▶ Support Portal <https://support.sophos.com/support/>

Sophos Technical Resources

Sophos offers the content in several languages like English, German, French and Italian. The default language for the links below are for the English page.

- ▶ Product Overview <https://www.sophos.com/en-us.aspx>
- ▶ Sophos Community <https://community.sophos.com/>
- ▶ Sophos Knowledge Base <https://community.sophos.com/kb>
- ▶ Sophos Community Blog <https://community.sophos.com/products/b/sophos-community-blog>
- ▶ Sophos Product Lifecycle <https://www.sophos.com/en-us/content/product-lifecycle.aspx>
- ▶ Threat Center <https://www.sophos.com/en-us/threat-center/threat-analyses.aspx>
- ▶ Sophos MSP Hub <https://partnerportal.sophos.com/en-us/msp-hub.aspx>
- ▶ Sophos MSP XING Gruppe <https://www.xing.com/communities/groups/sophos-msp-connect-managed-services-53e6-1095112/posts>
- ▶ Sophos MSP LinkedIn Gruppe <https://www.linkedin.com/groups/13534937/>
- ▶ Sophos MSP YouTube Kanal <https://www.youtube.com/channel/UC-v9jPG-tkYQ-AgIIPdRN7Q>