**ALSO** 

# SPREADING KNOWLEDGE

INTERIM REPORT 2017



# ALSO INCREASES NET PROFIT BY 32.4 PERCENT IN THE FIRST HALF OF THE YEAR

The ALSO Group has earned a net profit of 36.9 million euros in the first half of the year, an increase of 32.4 percent compared to the same period in the previous year. Profit before taxes (EBT) climbed by 27.6 percent to 51.4 million euros. Net sales increased by 9.5 percent to 4130 million euros.

«Our clear strategy, determined management as well as our implementation-focused employees constitute the backbone of our sustained success. This is how we will continue to excel even in an altered competitive environment,» said Gustavo Möller-Hergt, CEO of ALSO Holding AG (SIX: ALSN).

#### **CENTRAL EUROPE MARKET SEGMENT**

In the Central Europe market segment, which encompasses Germany, France, Austria, and Switzerland, net sales rose by nine percent to 2549 million euros. In these countries, ALSO generated an EBT margin of 1.3 percent compared to 1.5 percent in the previous year. Investments in staff in Switzerland to expand the Solutions business and to handle new service contracts with Swisscom, Sunrise, and Media Markt are temporarily leading to a slight reduction of the EBT margin.

#### **NORTHERN/EASTERN EUROPE MARKET SEGMENT**

The Northern/Eastern Europe market segment, which includes Belgium, Denmark, Estonia, Finland, Latvia, Lithuania, the Netherlands, Norway, Poland, Sweden, and Slovenia, improved significantly compared to the previous year. Net sales rose by 13.6 percent to 1794 million euros and the EBT margin increased to 1.0 percent compared to 0.4 percent in the previous year. Operational measures and investments in Poland and Finland, as well as those involved in building up the Competence Center Supplies, have contributed to the positive development of this segment.

#### **OUTSTANDING DEVELOPMENT OF SOLUTIONS AND SERVICES**

In the first half of the year, the Solutions business grew by approximately 10 percent and the Services business grew by approximately 40 percent compared to the same period in the previous year. Of particular note are IT as a Service («Consumptional Business») and Logistics as a Service, which developed favorably by 45 percent and 60 percent, respectively.

#### **2017 OUTLOOK**

ALSO is confident that it will be successful in a more competitive environment also in the second half of the year, increasing both its net sales as well as Group net profit for the entire year compared to the previous year.

Gustavo Möller-Hergt Chairman of the Board of Directors of ALSO Holding AG



# CONDENSED INTERIM CONSOLI-DATED FINANCIAL STATEMENTS

AS OF JUNE 30, 2017 (UNAUDITED)

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

1st half 2017 1st half 2016 EUR 1000 Change **4130116** 100.0 % **3771037** 100.0 % 9.5%**TOTAL NET SALES** Cost of goods sold and service expenses -3870651 9.6% -93.7%-3531665 -93.7%259465 6.3 % 239372 8.4% 6.3% -191820 -4.7 % -4.7 % -1803526.4% Operating expenses EBITDA 67645 1.6% 59020 1.6% 14 6 % -12.7 % Depreciation and amortization -8122-0.2 %-9307-0.3%**OPERATING PROFIT (EBIT)** 59523 1.4 % 49713 1.3 % 19.7 % Financial result -8076 -0.2 % -9681 -0.2 % -16.6% 0 0.0% 282 0.0% -100.0% Share of income of associates PROFIT BEFORE TAX (EBT) 51447 1.2 % 40314 1.1 % 27.6% -0.3 % -12465 Income taxes -14575 -0 4 % 16 9 % NET PROFIT GROUP 36872 0.9 % 27849 0.7 % 32.4% Items that will not be reclassified subsequently to profit or loss Remeasurement of defined benefit plans 1219 -7555 Tax effects -144942 1075 SUBTOTAL -6613 Items that may be reclassified subsequently to profit or loss Exchange differences -1626 842 Adjustment to market value of cash flow hedges 1506 -208 Tax effects -127 -16 -247 618 SUBTOTAL -5995 OTHER COMPREHENSIVE INCOME 828 37700 21854 TOTAL COMPREHENSIVE INCOME Net profit Group is attributable to: Shareholders of ALSO Holding AG 37024 28026 Non-controlling interests -177 -152Total comprehensive income is attributable to: Shareholders of ALSO Holding AG 37852 22031 Non-controlling interests -152 -177 NET PROFIT PER SHARE IN EUR Basic net profit per share 2.89 2.19 Diluted net profit per share 2.89 2.19

The accompanying notes form an integral part of the condensed interim consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	▼					
EUR 1000	06.30.2017		12.31.2016		06.30.2016	
Cash and cash equivalents	46168		55477		16817	
Other current assets	1609334		1579700		1353927	
TOTAL CURRENT ASSETS	1655502	86%	1635177	86 %	1370744	84%
Deferred tax assets	7921		7990		9440	
Other non-current assets	252877		251936		244070	
TOTAL NON-CURRENT ASSETS	260798	14 %	259926	14 %	253510	16 %
TOTAL ASSETS	1916300	100%	1895103	100%	1624254	100%
Current financial liabilities	55 107		28786		57009	
Other current liabilities	1057808		1071572		826683	
TOTAL CURRENT LIABILITIES	1112915	58%	1100358	58%	883692	55%
Non-current financial liabilities	191708		192631		192782	
Other non-current liabilities	40134		36933		54343	
TOTAL NON-CURRENT LIABILITIES	231842	12 %	229564	12 %	247125	15 %
EQUITY	571543	30%	565 181	30 %	493437	30 %
TOTAL LIABILITIES AND EQUITY	1916300	100%	1895103	100%	1624254	100 %

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The accompanying notes form an integral part of the condensed interim consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

EUR 1 000	Share capital	Capital reserves	Treasury shares	Other reserves*	Retained earnings	Equity attributable to share- holders	Non- controlling interests	Total
JANUARY 1, 2017	9960	161 896	-1194	-8857	403234	565039	142	565181
Net profit Group	0	0	0	0	37024	37024	-152	36872
Other comprehensive income	0	0	0	828	0	828	0	828
TOTAL COMPREHENSIVE INCOME	0	0	0	828	37024	37852	-152	37700
Distributions to shareholders	0	-26949	0	0	0	-26949	0	-26949
Acquisition of non-controlling interests	0	0	0	0	-4521	-4521	132	-4389
Remeasurement of put options on shares of non-controlling interests	0	0	0	0	-42	-42	42	0
JUNE 30, 2017	9960	134947	-1194	-8029	435 695	571379	164	571543
JANUARY 1, 2016	9960	184231	-1194	-17226	317482	493253	-439	492814
Net profit Group	0	0	0	0	28026	28026	-177	27849
Other comprehensive income	0	0	0	-5995	0	-5995	0	-5995
TOTAL COMPREHENSIVE INCOME	0	0	0	-5995	28026	22031	-177	21854
Distributions to shareholders	0	-22335	0	0	0	-22335	0	-22335
Remeasurement of put options on shares of non-controlling interests	0	0	0	0	379	379	725	1104
JUNE 30, 2016	9960	161 896	-1194	-23221	345887	493328	109	493437

<sup>\*</sup> See note: Other reserves

 $The\ accompanying\ notes\ form\ an\ integral\ part\ of\ the\ condensed\ interim\ consolidated\ financial\ statements.$ 

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	▼	
EUR 1000	1st half 2017	1st half 2016
NET PROFIT GROUP	36872	27849
Depreciation and amortization	8 122	9307
Change in provisions and employee benefits	902	-3483
Other non-cash items	-1098	5 123
SUBTOTAL	44798	38796
Change in net working capital	-42664	-27565
CASH FLOW FROM OPERATING ACTIVITIES	2134	11231
Net cash flow from acquisitions of subsidiaries	-1907	-3348
Payment of contingent consideration from acquisitions of subsidiaries	-2763	0
Net investments in property, plant & equipment	-4645	-4706
Net investments in intangible assets	-2001	-1572
CASH FLOW FROM INVESTING ACTIVITIES	-11316	-9626
Distribution to shareholders	-26949	-22335
Change in financial liabilities	26586	-2281
CASH FLOW FROM FINANCING ACTIVITIES	-363	-24616
EXCHANGE DIFFERENCES	236	-172
CHANGE IN CASH AND CASH EQUIVALENTS	-9309	-23183
Cash and cash equivalents at January 1	55 477	40000
Cash and cash equivalents at June 30	46168	16817

The accompanying notes form an integral part of the condensed interim consolidated financial statements.



# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

**AS OF JUNE 30, 2017 (UNAUDITED)** 

#### **CORPORATE INFORMATION**

The basis of ALSO's business models are the two customer categories "providers" and "buyers". The ALSO Group has a portfolio of more than 500 vendors in the various ICT product categories of hardware, software, and IT services, including all global market leaders. We offer the vendors access to a broad spectrum of buyers, who can call up further customized services in the logistics, finance, IT, and digital services sectors, as well as traditional distribution services. ALSO offers services along the entire value chain from a single source.

On the basis of a European B2B marketplace, the customers are enabled to sustainably shape and develop their businesses.

#### **BASIS OF PREPARATION**

The unaudited condensed interim consolidated financial statements of ALSO Holding AG inclusive all of its directly and indirectly controlled subsidiaries for the six months ended June 30, 2017 have been prepared in accordance with International Accounting Standard (IAS) 34 "Interim Financial Reporting". These condensed interim consolidated financial statements are presented in EUR (reporting currency), since the majority of revenues are generated in the euro area. The condensed interim consolidated financial statements should be read in conjunction with the consolidated financial statements as of December 31, 2016.

## SELECTED SIGNIFICANT ACCOUNTING AND MEASUREMENT PRINCIPLES

The accounting and measurement principles used in the preparation of the condensed interim consolidated financial statements are consistent with those used in the consolidated financial statements for the year ended December 31, 2016 except for standards that became newly applicable from January 1, 2017. The accounting and measurement principles used are fully described from page 84 of the Annual Report 2016.

As from January 1, 2017, ALSO adopted the following new and amended standards and interpretations for the first time:

- Recognition of Deferred Tax Assets for Unrealised Losses (Amendments to IAS 12)
- Disclosure Initiative (Amendments to IAS 7)
- Clarification of the scope of the Standard (Amendments to IFRS 12)

The individual changes do not have any material effect on the financial position, performance or cash flow situation of ALSO.

The Group has not early adopted any other standard, interpretation, or amendment that has been issued but is not yet effective. No further changes are known that will become effective for the consolidated financial statements 2017.

The preparation of these condensed interim consolidated financial statements requires management to make certain assumptions and estimates about the future that influence the amounts presented in this report. Actual results may vary from these estimates.

## CHANGES IN THE SCOPE OF THE CONSOLIDATION

The following companies were acquired in the first half of 2017 and were included in the scope of consolidation:

Country	Domicile	Company name	Voting interest
France	Paris	BeIP S.A.S	51 %
Finland	Helsinki	Internet Smartsec Oy	100%

In 2017, ALSO acquired the remaining voting shares of ALSO Polska sp. z o.o. for an amount of TEUR 2763.

In 2016, ALSO Group acquired several entities. Detailed information about those transactions and their effects on the consolidated financial statements for the year ended December 31, 2016 can be found from page 93 of the Annual Report 2016.

#### **EXCHANGE RATES**

For preparation of the interim financial statements the following exchange rates were applied:

#### **EXCHANGE RATES** (TO EURO)

		Average rate			Closing date rate	
		1st half 2017	1st half 2016	06.30.2017	12.31.2016	06.30.2016
LICA		1.0830	1.1159	1.1412	1.0541	1 1102
USA	USD	1.0830	1.1159	1.1412	1.0541	1.1102
Switzerland	CHF	1.0766	1.0960	1.0930	1.0739	1.0867
Norway	NOK	9.1785	9.4197	9.5713	9.0863	9.3008
Denmark	DKK	7.4368	7.4497	7.4366	7.4344	7.4393
Sweden	SEK	9.5968	9.3019	9.6398	9.5525	9.4242
Poland	PLN	4.2690	4.3688	4.2259	4.4103	4.4362

#### **BUSINESS COMBINATIONS**

#### **ACQUISITION OF BEIP S.A.S.**

On January 6, 2017, the ALSO Group acquired 51% of the voting shares in BeIP S.A.S. BeIP S.A.S. with registered office in Paris, France, is an unlisted company that offers a wide portfolio of IT technologies and related support services, mainly in the areas of network and security infrastructure. The objective of the acquisition is to strengthen the market position of ALSO in France.

Under the purchase agreement, ALSO has the option to purchase, and the counterparty the option to sell, the remaining 49 % of the voting shares. ALSO has decided to recognize the non-controlling interests in the acquired company at their proportionate share of the fair value of net identifiable assets.

The consideration transferred for 51% of the voting shares was TEUR 1531. A contingent consideration (earn-out) was agreed which is payable as of 2018. At the date of the acquisition the estimated amount of that contingent consideration is TEUR 1459 and depends on the future operating results of the company.

In the purchase price allocation, a fair value of the net assets of TEUR 232 was identified. The value of the non-controlling interests was TEUR 223. Goodwill of TEUR 2758 was recognized. The goodwill mainly reflects the expected synergy effects from developing vertical markets. Cash for the amount of TEUR 306 was acquired. The fair value of trade receivables amounts to TEUR 632 and consists of gross contractual amounts of TEUR 914 and a provision for bad debts in the amount of TEUR 282. No contingent liabilities were recognized. The goodwill is not tax-deductible.

Since information is still outstanding, the purchase price allocation that was performed on January 6, 2017 and revised at the reporting date is provisional.

For the remaining 49 % of the voting shares, the parties have signed call and put options. Non-controlling interests for BeIP S.A.S. were not reported, but the present value of the put option is recognized as a liability in the statement of financial position.

Since the date of acquisition, BeIP S.A.S. has contributed TEUR 8210 to the net sales and TEUR -270 to the net profit of ALSO. Until June 30, 2017, a part of the purchase price of TEUR 1531 of total TEUR 2990 was paid.

#### **ACQUISITION OF INTERNET SMARTSEC OY**

On February 2, 2017, the ALSO Group acquired 100 % of the voting shares in Internet Smartsec Oy. Internet Smartsec Oy with registered office in Helsinki, Finland, is an unlisted company that offers high-standard security and network products and provides consultation and training in data security and data. The objective of the acquisition is to strengthen the market position of ALSO in Finland.

The consideration transferred for 100% of the voting shares was TEUR 686. In the purchase price allocation, a fair value of the net assets of TEUR 354 was identified. Goodwill of TEUR 332 was recognized. The goodwill mainly reflects the expected synergy effects from expanding the Solution and Service business. Cash for the amount of TEUR 4 was acquired. The fair value of trade receivables amounts to TEUR 933. No contingent liabilities were recognized. The goodwill is not tax-deductible.

Since information is still outstanding, the purchase price allocation that was performed on February 2, 2017 and revised at the reporting date is provisional.

Since the date of acquisition, Internet Smartsec Oy has contributed TEUR 761 to the net sales and TEUR 9 to the net profit of ALSO. Until June 30, 2017, the purchase price of TEUR 686 had been fully paid out.

#### **ASSETS AND LIABILITIES FROM BUSINESS COMBINATIONS**

	Fair values at the date of acquis					
EUR 1 000	BeIP S.A.S *	Internet Smartsec Oy *	Total			
CURRENT ASSETS						
Cash and cash equivalents	306	4	310			
Trade receivables	632	933	156			
Inventories	1892	607	249			
Prepaid expenses, accrued income and other receivables	1701	302	200			
TOTAL CURRENT ASSETS	4531	1846	637			
NON-CURRENT ASSETS						
Property, plant and equipment	112	27	13'			
Intangible assets	387	119	500			
Financial assets	24	3	2			
Deferred tax assets	23	46	6'			
TOTAL NON-CURRENT ASSETS	546	195	74			
TOTAL ASSETS	5077	2041	711			
CURRENT LIABILITIES						
Financial liabilities	18	421	43			
Trade payables	2667	818	348			
Accrued expenses, deferred income and other payables	1120	194	131			
Tax liabilities	5	-				
Provisions	40	-	4			
TOTAL CURRENT LIABILITIES	3850	1433	528			
NON-CURRENT LIABILITIES						
Financial liabilities	651	-	65			
Provisions	20	230	25			
Deferred tax liabilities	101	24	12			
TOTAL NON-CURRENT LIABILITIES	772	254	102			
TOTAL LIABILITIES	4622	1687	630			
Total net assets	232	354	58			
Goodwill	2758	332	309			
CONSIDERATION TRANSFERRED	2990	686	367			
ANALYSIS OF CASH FLOWS FROM THE ACQUISITIONS						
Cash acquired	306	4	31			
Cash paid	-1531	-686	-221			
NET CASH OUTFLOW	-1225	-682	-190			

<sup>\*</sup> Provisional amounts

#### **CONSEQUENCES OF THE ACQUISITIONS**

If the acquisitions had taken place at the beginning of the year, the net sales of ALSO for the period would have been TEUR 4131809 and the net profit TEUR 36931.

#### **SEGMENT INFORMATION**

	▼		▼		▼		▼	
		Central Europe	Northern/E	astern Europe		Reconciliation		Group
EUR 1 000	1st half 2017	1st half 2016	1st half 2017	1st half 2016	1st half 2017	1st half 2016	1st half 2017	1st half 2016
Net sales to third parties	2481952	2303759	1648080	1467232	84	46	4130116	3771037
Net sales to other segments	66779	35740	146385	112023	-213164	-147763	0	0
TOTAL NET SALES	2548731	2339499	1794465	1579255	-213080	-147717	4130116	3771037
EBITDA	44216	45996	23335	12157	94	867	67645	59020
As % of total net sales	1.7 %	2.0 %	1.3 %	0.8 %			1.6 %	1.6 %
PROFIT BEFORE TAX (EBT)	33793	35598	17750	6506	-96	-1790	51447	40314
As % of total net sales	1.3 %	1.5 %	1.0 %	0.4 %			1.2%	1.1 %
Segment assets	1322563	1088334	752002	722293	-158265	-186373	1916300	1624254
Segment liabilities	990360	764710	582268	540324	-227871	-174217	1344757	1130817
Full-time equivalent positions on reporting date	2311	2162	1294	1163	149	141	3754	3466
	<b>A</b>		<b>A</b>		<b>A</b>		<b>A</b>	

The reconciliation of the segment results to the consolidated results contains centralized activities of the holding companies in Switzerland, Finland and Germany (headquarter activities) which are not allocated to the segments. The allocation of the net sales is determined by the place where invoicing occurs. Revenues as well as assets and liabilities (mainly trade receivables and payables) between the segments are eliminated in the "Reconciliation" column.

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#### TRANSACTIONS WITH RELATED PARTIES

	<u> </u>	
EUR 1000	1st half 2017	1st half 2016
TRANSACTIONS WITH MAIN SHAREHOLDERS AND OTHER RELATED PARTIES		
Net sales	268	377
Operating and financial expenses	1390	3339
Trade receivables	75	2
Trade payables	302	496
LIABILITIES WITH ALSO PENSION FUND		
ALSO Holding AG	12	16
ALSO Schweiz AG	325	271

For the first half of 2017, transactions with key management correspond with those transactions disclosed in the consolidated financial statements 2016.

#### **OTHER RESERVES**

	Cash flow hedge	Exchange	Remeasurement of	Total other
EUR 1 000	reserve	differences	defined benefit plans	reserves
JANUARY 1, 2017	-3777	4806	-9886	-8857
Net profit Group	0	0	0	0
Other comprehensive income	1379	-1626	1075	828
TOTAL COMPREHENSIVE INCOME	1379	-1626	1075	828
Distributions to shareholders	0	0	0	0
Acquisition of non-controlling interests	0	0	0	0
Remeasurement of put options on shares of	0	0	0	0
non-controlling interests	0	0	0	0
JUNE 30, 2017	-2398	3180	-8811	-8029
JANUARY 1, 2016	-4884	2871	-15213	-17226
Net profit Group	0	0	0	0
Other comprehensive income	-224	842	-6613	-5995
TOTAL COMPREHENSIVE INCOME	-224	842	-6613	-5995
Distributions to shareholders	0	0	0	0
Remeasurement of put options on shares of				
non-controlling interests	0	0	0	0
JUNE 30, 2016	-5108	3713	-21826	-23221

#### **FINANCIAL INSTRUMENTS**

#### FAIR VALUE OF THE FINANCIAL INSTRUMENTS

EUR 1000	Level 1	Level 2	Level 3	Fair value 06.30.2017
FINANCIAL ASSETS				
Current derivative financial instruments		183		183
Forward exchange contracts		183		183
Non-current derivative financial instruments		192		192
Interest rate swaps		192		192
FINANCIAL LIABILITIES				
Contingent consideration from acquisitions of subsidiaries			-1459	-1459
Current derivative financial instruments		-518	0	-518
Interest rate swaps		-246		-246
Forward exchange contracts		-272		-272
Put options on non-controlling interests			0	0
Non-current derivative financial instruments		-3065	-4611	-7676
Interest rate swaps		-3065		-3065
Put options on non-controlling interests			-4611	-4611
TOTAL FINANCIAL INSTRUMENTS LEVEL 3			-6070	

EUR 1 000	Level 1	Level 2	Level 3	Fair value 06.30.2016
FINANCIAL ASSETS				
Current derivative financial instruments		350	1564	1914
Forward exchange contracts		350		350
Call options			1564	1564
FINANCIAL LIABILITIES				
Contingent consideration from acquisitions of subsidiaries			-2762	-2762
Current derivative financial instruments		-386		-386
Forward exchange contracts		-386		-386
Non-current derivative financial instruments		-6985	-2044	-9029
Interest rate swaps		-6985		-6985
Put options on non-controlling interests			-2044	-2044

The carrying amount of the financial instruments is essentially the fair value.

## RECONCILIATION OF FINANCIAL INSTRUMENTS WITHIN LEVEL 3

	<u> </u>	
EUR 1000	1st half 2017	1st half 2016
JANUARY 1	-2763	-8196
Recognition of contingent consideration from the acquisition of subsidiaries	-1459	0
Fair value adjustments of contingent consideration from the acquisition of subsidiaries recognized in financial result	0	238
Recognition/fair value adjustments of put options recognized in equity	-4611	1081
Fair value adjustments of put options recognized in personnel expenses	0	153
Payments contingent consideration	2763	3348
Exchange differences	0	134
JUNE 30	-6070	-3242

In the first half of 2017 and 2016 respectively, there were no transfers of financial instruments between Level 1 and Level 2. There were also no transfers into or out of Level 3.

#### **FAIR VALUE HIERARCHY**

ALSO applies the following measurement hierarchy to determine the fair value of financial instruments:

- Level 1: Listed, unchanged market price in active markets
- Level 2: Measurement methods in which all assumptions that have a material impact on the fair value are indirectly or directly available.
- Level 3: Measurement methods with assumptions that have a material impact on the fair value which are not publicly available.

## MEASUREMENT TECHNIQUES OF FINANCIAL INSTRUMENTS WITHIN LEVEL 2 AND 3

Forward exchange contracts are measured based on observable forward rates and spot rates and are recognized at their positive or negative replacement value. Interest rate swaps are measured based on the net present value of observable forward rates and recognized in the statement of financial position at their positive or negative replacement value respectively.

The fair value of contingent considerations from the acquisition of subsidiaries, put options on shares of non-controlling interests and call options is calculated based on contractually agreed measurement methods. These calculations are based on the expected future operating profits of subsidiaries and, therefore, depend on assumptions that are neither directly nor indirectly observable in the market. The expected future operating profits are based on mediumterm plans which cover a period of three years. Those plans are reviewed by the management of ALSO.

A change in the underlying expected future profits would have the following effect on the fair value:

## SENSITIVITY OF FINANCIAL INSTRUMENTS WITHIN LEVEL 3

	▼	
EUR 1 000	1st half 2017	1st half 2016
5% increase in the expected future results	4	72
5% reduction in the expected future results	-4	-72

#### **SEASONALITY**

The demand for products in the fields of information and communications technology and consumer electronics is seasonal. Particularly in the fourth quarter of the year, because of the Christmas trade, net revenue of the ALSO Group is higher than in the rest of the year.

#### **INCOME TAXES**

Income tax expense is recognized based on an estimate of the income tax rate expected for the full year.

#### **DISTRIBUTIONS TO SHAREHOLDERS**

At the General Meeting held on March 21, 2017, the shareholders of ALSO Holding AG decided to distribute CHF 2.25 per registered share from the reserve from contribution in kind to the shareholders of ALSO Holding AG, payable from March 27, 2017.

#### **CONTINGENT LIABILITIES**

Relative to December 31, 2016, no material changes occurred in the contingent liabilities. Detailed information about the contingent liabilities is contained on page 118 of the Annual Report 2016.

#### **EVENTS AFTER THE REPORTING PERIOD**

On July 10, 2017, the ALSO Group acquired 100 % of the voting shares in Five 4 U B.V. Five 4 U B.V. with registered office in Utrecht, Netherlands, is one of the leading specialized distributors for hardware and software in the Benelux which has a proven graphic arts expertise. The objective of the acquisition is to strengthen the market position of ALSO in the Netherlands and in Belgium.

The consideration transferred for 100% of the voting shares was TEUR 11200. A contingent consideration (earn-out) was agreed which is payable as of 2018. Until June 30, 2017, a part of the purchase price of TEUR 8700 was paid.

In the first half of 2017 net sales of Five 4 U B.V. amounted to TEUR 103 690. The fair value of the net assets amounts to TEUR 14446.

Since information is still outstanding, the purchase price allocation will be performed in the second half of 2017.

No further material events occurred after the reporting period.

## APPROVAL OF INTERIM FINANCIAL STATEMENTS

These interim financial statements were released for publication by the Board of Directors of ALSO Holding AG on July 21, 2017.

#### **IMPRINT**

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The original German language version is binding.

#### EDITING/CONCEPT AND TEXT

ALSO Holding AG, Emmen, Switzerland

#### **DESIGN AND REALISATION**

Strichpunkt, Stuttgart/Berlin, Germany