

# The healthcare industry today

The way we work is changing. Teams are more global, more dispersed, and more mobile—as estimated, the mobile worker population will increase from 96.2 million in 2015 to 105.4 million mobile workers in 2020;1 and 54% of meetings now include remote participants.<sup>2</sup> Workspaces are shifting, becoming more open and more densely packed to encourage collaboration.

# Organizational priorities

# Related IT priorities

The pharmaceutical industry develops complete health and treatment-enhancing solutions that is either preventive or improve treatment for millions of people with acute or chronic diseases. Boost productivity by enabling your coworkers to collaborate more and to work on-the-go to increase revenue.



- Provide intuitive and collaborative project management tools
- Implement tools that keep your project teams connected and organized while they're on the go

Reinforce your impact by delivering projects that meet their original business intent, on time and within their original budget in order to support customer loyalty.



- Offer a visually rich contextual project interface to help your people to stay in control, to be efficient and prioritize
- Deliver effective presentation offering immediate insight into planning, resource allocation, and cost efficiencies

Grow service excellence by striving to set the benchmark as an industry leader, implementing best practices, ensuring a consistent service catalogue and customer experience to increase customer satisfaction and stakeholder return.



- Utilize more sophisticated reporting and business intelligence tools
- Consolidate systems to reduce costs and improve productivity

Grow a diversified business by creating a more balanced product and services portfolio across pharmaceuticals, vaccines, and consumer healthcare, and building strategic alliances and mature partnerships with strategic suppliers to produce sustainable sales growth and become less vulnerable to volatility.



- Utilize business intelligence tools to enhance business insights and analytics
- Leverage IT solutions to improve flexibility and productivity



**6** The Surface Hub proved unlike any other gadget I've ever used before. The touch interface is as responsive as any smartphone, and writing and operating with multiple hands is flawless.

Nick Statt, CNET

# Our recommendation

To deliver on these objectives, Microsoft proposes an investment in the Surface Hub.

The vision of Surface Hub is to create a device that is:

- The best way to create and brainstorm with others.
- **Engaging and fosters productive meetings.**
- A new platform for amazing large screen applications.
- Designed for the modern workplace.

<sup>&</sup>lt;sup>1</sup> "IDC Forecasts U.S. Mobile Worker Population to Surpass 105 million by 2020", IDC, Jun 23, 2015.

<sup>&</sup>lt;sup>2</sup> "The Collaborative Enterprise", Wainhouse Research, 2015.

# Breaking the walls of your meeting room

Simplify meetings and presentations, deploy integrated, productive solutions, and foster effective collaboration to harness the collective knowledge and skills of your employees to have a substantial impact on the bottom line of your business.

# The cost of a legacy workplace

From a work standpoint, meetings are often cited as a top time-waster in organizations. According to a study from Forrester Consulting,<sup>1</sup> for an average 1-hour meeting, 50% of the time will be wasted on managing remote attendees and organizing post-meeting tasks.



Average time spent dealing with remote attendee connections.



Average post-meeting time spent transcribing and distributing notes and other information

# Building the modern workplace with all-in-one, interactive display devices

Our workplace is evolving and group productivity will be the next frontier to power success. Microsoft gives you the ability to create an integrated, productive, collaborative, and secure workplace.

We believe by deploying all-in-one, interactive display devices, you can empower your employees to visualize and customize solutions, images, and notes more effectively to gain new insights faster with less travel.



#### **Data rich**

Ensure easy access to data that allows business leaders to make informed decisions.



## Modern and global

Implement technology that allows immersive, global collaboration.



#### **Innovative**

Establish an environment that promotes new ideas for the next generation's workforce.



#### **Collaborative**

Create a modern workplace that fosters and unleashes the power of teamwork.

<sup>&</sup>lt;sup>1</sup> "The Total Economic Impact of Microsoft Surface Hub", Forrester Consulting, February 2016.

# Microsoft Surface Hub

Unlock the power of the group with Microsoft Surface Hub, a powerful team collaboration device designed to advance the way people work together naturally.

Improve collaboration with all-in-one devices

#### > Built for teamwork

Microsoft Surface Hub reimagines the meeting experience so that you can unlock the power of the group.

#### Create and brainstorm with others

Improve productivity and collaboration by effectively sharing your ideas with others, and creating and brainstorming in real time with built-in tools like Skype for Business and OneNote.

# > Advanced technology for the modern workplace

Surface Hub integrates beautifully into the modern workplace, enabling productivity in any space where people come together, from large conference rooms to informal huddle spaces.



# > Platform for amazing large screen apps

Powered by Windows 10, Surface Hub comes with powerful, familiar Microsoft applications like Skype for Business, Microsoft Office, and OneNote specifically customized for large-screen.

## Use the Universal Apps platform

You can benefit from many solutions developed by our Partners.

# Key features



#### Ink

A responsive and natural inking experience that feels as fluid as a pen on paper.



#### **Touch**

Advanced touch capabilities recognize up to 100 touch points with precision, allowing multiple people to interact with the screen simultaneously.



## Windows 10

A new experience for Windows 10 that is tailored for group use, with ink and touch at its core. Many applications can be used without authentication.



# **Comes with Office**

Microsoft Surface Hub comes with Microsoft Office apps like Word, Excel, and PowerPoint, plus the Digital Whiteboard and Skype for Business.

# Surface Hub for your needs

Integrated into the entire Windows ecosystem, Surface Hub takes advantage of Windows 10, cloud services, and productivity applications to transform your workplace.

# Cost savings and business benefits

In a Total Economic Impact (TEI) study commissioned by Microsoft, Forrester Consulting found that **Surface Hub drives meeting productivity, reduces costs, and helps to increase sales.**<sup>1</sup> Other benefits include:

138% ROI over three years and a payback of about nine months.<sup>2</sup>

# \$25 per meeting saved on printing costs

Collaboration with Surface Hub helps eliminate the need for printed materials for notetaking or annotation, as participants can make notes directly on the screen.

# 15 to 23 min. saved per meeting

Surface Hub reduces time spent on pre- and post-meeting activities, including setting up video and screen-sharing, typing up notes, photographing whiteboards, and emailing those files.

# 20% increase in sales for in-person meetings

Because of its superior user experience, Surface Hub serves as a platform for presentations and collaboration, leading to higher close rate on deals pitched using Surface Hub.

"Improving connections between teams has been AVI-SPL's focus since our founding in 1979, and Surface Hub is a significant solution that will transform the way we communicate and collaborate."



"We work with customers every day to help them find ways to work together better, and we are incredibly excited about the scenarios that Surface Hub opens up for organizations across a variety of industries..."



<sup>&</sup>lt;sup>1</sup>"The Total Economic Impact of Microsoft Surface Hub," Forrester Consulting, February 2016.

<sup>&</sup>lt;sup>2</sup> Three-year risk adjusted ROI and key benefits are based on a composite organization analysis of a slow Surface Hub ramp-up through year 1 and aggressive deployment in years 2 and 3.

# Surface Hub for Healthcare

Surface Hub enables healthcare organizations to improve patient care by unlocking the power of collaboration and communication between medical staff and patients.

# Healthcare technology is transforming

With Surface Hub organizations will improve patient care and satisfaction by collaborating rapidly with teams of experts across geographically dispersed facilities, gain consensus on care plans by including live tele-health specialists, and use advanced ink and touch to co-author and annotate on shared PACS (picture archiving and communication system) and electronic medical records. The Microsoft Surface Hub also delivers an unparalleled medical teaching experience through intimate, hands-on case learning and connecting residents with remote physicians.



# Ubiquitous access to real-time, accurate patient data across the hospital and on different devices is now within reach at CHOP, thanks to Surface Hub.

Dr. Mohamed Rehman, Director, Transplant Anesthesia, Department of Anesthesiology & Critical Care, Children's Hospital of Philadelphia

# Enabling key scenarios with Surface Hub

# Support virtual health

Improve communication and performance by connecting remote specialists and patients from across the globe to gain rapid consensus on care decisions.



## **Skype for Business**

Search for and connect clinicians to patients wherever they are, via any device using Skype for Business.



#### Large screen apps

Reduce errors and increase patient satisfaction by communicating clearly via rich audio, video, and other multimedia tools.



# Precise digital inking

Engage multiple and remote users simultaneously and be more prescriptive with powerful inking tools in an immersive, fluid, and natural environment.



# Scheduled or spontaneous

Start meetings right away whether scheduled or spontaneous—by touching the Digital Whiteboard or picking up the Surface Pen.

# **Enhance** patient engagement



# **Explore care options** together

Bring patients into the care and decision-making process with rich and detailed multimedia displays.



experiences that are open and transparent.

# Windows 10

Deliver a simple, secure, consistent, and patient-centric experience across familiar Windows 10 applications.



Build trust and deliver a secure, patient-centric interaction through rich multimedia

#### **Companion devices**

Connect personal devices like phones and tablets to enable your clinicians and patients to access real-time information.



#### Save and share content

Display content and work together on the OneNote whiteboard, save and share information safely and securely.

# Surface Hub for Healthcare

Surface Hub enables healthcare organizations to improve patient care by unlocking the power of collaboration and communication between medical staff and patients.

# Healthcare technology is transforming

Transform patient engagement and care coordination by providing clinicians with secure access to real-time health information while increasing productivity and reducing operational costs.



Ubiquitous access to real-time, accurate patient data across the hospital and on different devices is now within reach at CHOP, thanks to Surface Hub.

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# Enabling key scenarios with Surface Hub

# Improve hospital control

Create a safer, more connected and efficient ward while providing a single source of truth for patient and clinicians.



## Split screen

Keep multiple people productive using different apps and working simultaneously all in one place.



# **Equal participation**

Deploy Surface Hub in any space with access to AC power and a wired or wireless Internet connection.



## Save and share content

Access content safely and securely from the cloud or a USB.

Collaborate with colleagues and remote laboratories across your healthcare



# **Protect data**

Enhance security of patient and hospital information by leveraging powerful built-in security features of Windows 10, Exchange, and Azure.

# Support reserach and education



# **Precise digital inking**

Interact on the screen at the same time and with precision.



## **Skype for Business**

healthcare.

Start or join a meeting with one touch and engage participants in a more natural way with dual, eye-level HD cameras and a four-element microphone array.



network to pinpoint specific issues, accelerate medical education, and differentiate

# Windows 10

Take advantage of familiar and standard medical applications to maximize participation and productivity.



#### **OneNote whiteboard**

Powerful, easy-to-use tools to grab or import content and edit, organize, and share it directly from your OneNote whiteboard.

# Health Customer evidence



The Children's Hospital of Philadelphia Pediatric hospital aims to improve patient care with interactive scheduling solution

The Children's Hospital of Philadelphia has a history of innovation in pediatric care that goes back to its inception in 1855. The hospital will use Microsoft Surface Hub to replace manual operating room scheduling with a digital, large-screen interactive display board that works with its existing electronic medical record solution. With one-touch access to consolidated patient data, care teams can work together to make critical decisions faster, improving care.

Today, employees at CHOP use a manual system to manage the surgery schedule. This magnetic board consists of four horizontal panels covered in strips, each bearing a patient's name and corresponding medical notes. Every time a patient is moved from one point to the next through pre-op and post-op procedures, a staff member moves the strip to update the patient's position. However, the scheduling board is available only to staff in the surgical unit and does not integrate with the hospital's electronic medical records (EMR) system, Epic, which has its own display screens set up in hallways and patients' rooms.

There are several reasons that CHOP chose Surface Hub for the POC. The large 84-inch Surface Hub display and Ultra High Definition 4K screen means it can display all four physical boards on a single screen, so staff can read more information on the display at one time and more easily from across the operating room. "Surface Hub is touch enabled, which means we can replicate moving the magnetic strips around just as we've been doing for years on the physical board," says Rehman. "We are not asking the staff to do anything really different. I'm very hopeful for widespread user adoption."

"For a healthcare industry POC, you cannot get a better show-and-tell story than Surface Hub at CHOP," concludes Rehman. "We will be using Surface Hub to upgrade from manual, analog processes to digital patient management so the entire care team knows where the patient is, and can read an up-to-date medical chart, on any device, anywhere. That's our vision and it's going to be a game changer for hospitals with challenges around real-time situational awareness."

The complete Case Description is found here.



Read more customer evidence at https://customers.microsoft.com

# Moving forward

Our commitment is simple—to help transforming a workplace into a center for collaboration and innovation, seamlessly connect everyone in your organization, regardless of their location and deliver re-imagined experiences for your customer so they fall in love with your brand all over again.

Create an environment that promotes new ideas for the next generation's workforce

# Thank you for learning more about the Surface Hub!

Surface Hub was created to be as empowering and transformative to teams, as the PC is to individuals.

It will change the way people work together by creating a central place for collaboration. Walk up, join a Skype for Business meeting with a single tap, and share content effortlessly. Then easily send meeting notes and content when the meeting ends.

Next steps

01

Confirm your interest in Surface Hub Demo Day, by filling in the contact form here.

First step

02

Our Surface HUB and Office 365 Specialist, will schedule a Demo session with you, presenting the business and financial value of Surface Hub.

**Second step** 

03

Establish project timelines, Proof of Concept and Purchase decision with our Authorized Device Resellers.

Third step

Thank you for your interest in learning more about our Surface Hub solutions.

# Supporting information



Surface Hub for your needs

Protect your investment & minimize downtime

Onsite installation

PowerBI - The world of data is changing

Skype for Business

The new Exchange

Microsoft Office 365

# Surface Hub for your needs

Integrated into the entire Windows ecosystem, Surface Hub takes advantage of Windows 10, cloud services, and productivity applications to transform your workplace.

The Surface Hub re-imagines the way people work together and it can be as transformative to group productivity as the PC was for individuals.

# **Specifications:**



# Display:

- 55" HD
- 84'' 4K

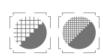


# **Processor:** 4th generation Intel®

Core™ processor family



Infrared, imaging and light sensors



#### **Graphics:**

- 55": Intel® HD Graphics 4600
- 84": NVIDIA Quadro K2200



2 built-in wide-angle HD cameras

# Technical specifications for the 55" and 84" models

Size	31.75" x 59.62" x 3.38" (806.4mm x 1514.3mm x 85.8mm)		
Weight	105 lbs - 48 Kg		
Resolution	1920 x 1080 @ 120 Hz		
Compute	4th Gen Intel i5, 8 GB RAM, 128 GB SSD		
GPU	Intel HD 4600		
Network	Wi-Fi (802.11 a/b/g/n/ac), ethernet 1Gbps, Bluetooth 4.0 low energy, NFC reader, Miracast enabled		
Audio/Video	(2) 1080p front-facing cameras, 100 degree horizontal field of view, high performance 4 element array microphone, (2) front-facing stereo speakers		
Accessories	(2) Powered, active pens, (1) wireless all-in-one keyboard		
Sensors	(2) Passive infrared presence sensors, ambient light sensors		
Ideal room	Exec Offices, Huddle Spaces, Focus Rooms, Conference Rooms		



# Surface Hub for your needs

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Microsoft Surface Hub 84"



Size	46.12" x 86.7" x 4.15" (1171.5mm x 2202.9mm x 105.4mm)
Weight	280 lbs - 127 Kg
Resolution	3840 x 2140 @ 120 Hz
Compute	4th Gen Intel i7, 8 GB RAM, 128 GB SSD
GPU	NVIDIA Quadro K2200
Network	Wi-Fi (802.11 a/b/g/n/ac), ethernet 1Gbps, Bluetooth 4.0 low energy, NFC reader, Miracast enabled
Audio/Video	(2) 1080p front-facing cameras, 100 degree horizontal field of view, high performance 4 element array microphone, (2) front-facing stereo speakers
Accessories	(2) Powered, active pens, (1) wireless all-in-one keyboard
Sensors	(2) Passive infrared presence sensors, ambient light sensors
Ideal room	Conference Rooms, Command Centers, Workshops

# Protect your investment & minimize downtime

Your guide to standard warranty and extended service plans for business

# **Microsoft Complete for Business**

Enjoy enterprise level service that safeguards your Surface Hub investment





#### Minimise downtime

Get support from Microsoft when and how you need it. 24x7 same-day phone support for diagnostics and most fixes. One-on-one setup service helps you get back to being productive right away.



# **Extended warranty**

Complete for Business extends your Surface Hub coverage for hardware defects or malfunctions for up to three full years. This is transferable with ownership of the Hub.



# Next day onsite repair

Next day onsite services keep you productive by dispatching certified Microsoft technicians to replace accessories or repair Hub issues that can't be fixed over the phone. You don't have to leave the office. \*



#### Peace of mind

With Complete for Business, you never have to worry about "what if." It covers your business support needs for up to three full years.



# At a glance: Warranty and extended hardware service plans for business

<i>y</i>		
Plan Basics	Standard Warranty	Microsoft Complete for Business
Plan length	1 year HW, 90 day SW	2 or 3 years
Activation	Activated from day device is received by customer	Can add up to 45 days from date of purchase*
Parts timeline (business days)	3 business days	Next business day**
Service		
Warranty of manufacturing defects on device	1 year	2 or 3 years
On-site diagnostics and repairs		✓
Same-day technical phone support		✓
Technical support hours	9 am -5 pm locally	24x7

<sup>\*</sup>Customers purchasing Surface Hub through a qualified partner may activate Complete for Business within 45 days of original purchase by suppling original purchase documents.

# Coverage by country

	Standard warranty – Device	Standard Exchange	Complete for Business – Device	Exchange
Finland	2 years	3 business days	3 years	Next business day*
Sweden	2 years	3 business days	3 years	Next business day*
Denmark	2 years	3 business days	3 years	Next business day*

Customers are entitled to product support only in countries where Surface Hub is officially launched. With the exception of the EU/EFTA countries, customers in non-launch countries will not be provided with exchange services.

Terms and Conditions may vary by country. Please refer to the full Terms and Conditions for your location for all details.



<sup>\*\*</sup>Next business day onsite parts delivery is available within 150 miles of most major cities of supported countries where Surface Hub is shipped.

# Onsite installation

# Q: What types of onsite services are available for the Microsoft Surface Hub?

A: There are two types of field service available:

- Site readiness and installation service for new units
- Repair or exchange service for deployed units

# Q: What is the service coverage area?

A: Microsoft Surface Hub is supported in each launch country\*. The coverage area is a 150 mile radius around each major city in the launch countries. Services outside of the 150 mile radius are 'best effort' on a case-by-case basis. Please allow for extra response time.

# Q: Who performs the onsite services?

A: Microsoft offers onsite installation and onsite repair/exchange services for the Microsoft Surface Hub, performed onsite by our Microsoft-authorized service partner Unisys. Customers work directly with Microsoft through our global call center, email and web portal (CSS)\*\*. CSS dispatches service engineers.

# Q: What are the response times and hours?

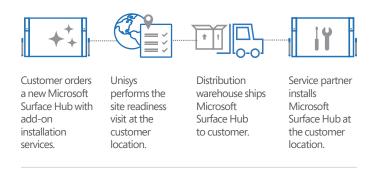
A: Onsite services are performed at the customer site within one or three business days, as specified on the warranty purchased. Warranty (three business days) or Microsoft Complete for Business (one business day).

- Microsoft's authorized service partner will contact the customer to confirm and schedule the service appointment within one business day of the contacting Microsoft customer service.
- Customer scheduling requirements and delivery of ordered units/parts may affect the actual service completion date.
- Service hours are Monday through Friday, 8:00 am to 5:00 pm, local customer time.
- Best effort will be made to accommodate any off-hour requests, or expedited service requests.

# Q: How does the onsite installation service process work?

A: Installation service for the Microsoft Surface Hub is ordered by the customer when placing an order with the reseller.

# Typical installation service flow:



# Power BI - The world of data is changing

The size, type, shape and volume of data that organizations need to analyze is changing. At the same time, employees want to work on the device of their choice.

We believe everyone should have easy access to the data they need to make informed decisions. With Power BI, you can.

4.3 connected devices per adult\*

27% using social media input\*

10x increase every five years\*

85% from new data types\*

\*Gartner, Mark Beyer., "Information Management in the 21st Century

# Our vision for Business Intelligence

- Easy access to data, big and small
   Search, access and shape internal and external data, and combine with unstructured data to broaden insights.
- Powerful insights with familiar tools
   Speed up analysis and time to insight with the familiarity of Excel in Office.
- Complete BI solution
   Scale your BI models, enrich and help secure your data and ensure quality and accuracy with a complete BI solution.

"By 2015, organizations that build a modern information management system will outperform their peers financially by 20 percent."

> Gartner, Mark Beyer., "Information Management in the 21st Century"

# Power BI: Self-service BI and the power of the cloud

# **Analyze in Excel**

# Collaborate in Office 365

Discover

Search, access and transform public and internal data sources with **Power Query** 

Share

Share data views and workbooks refreshable from on-premises and cloud based data sources, with **Power BI Sites** 

Analyze

Easy data modeling and lightning fast in-memory analytics with **Power Pivot** 

Question Q&A

Ask questions and get immediate answers with natural language query

Visualize

Bold new interactive data visualizations with **Power View** and **Power Map** 

Mobility



**Mobile access** through HTML5 and touch optimized apps

# Skype for Business

Connect people everywhere to achieve more, together. Skype for Business brings together the familiar experience of Skype that users love with the security, compliance and control that you've come to expect from Microsoft to drive positive and effective collaboration among diverse and distributed stakeholders.

# Help your people to be more productive

Our ambition is simple: to create the most loved and trusted communications platform for doing things together.

# Skype for Business offers:

- All the capabilities of Lync, for users and administrators
- An improved UI that takes advantage of familiar Skype icons and colors to simplify adoption for people
- Multiple deployment options, including server, cloud and combination of the two
- The security, compliance and control features that enterprises require

# For your users

Skype look-and-feel for easy adoption

Full enterprise communications feature set

- Instant messaging and presence
- Online meetings with voice and video content
- Enterprise voice

Cross platform support, from small to large

- iOS, Android, Windows, Mac
- Smartphones, Tablets, PCs
- Skype Room Systems and Surface Hub

# For your IT staff

New Server with enhanced features, reliability, and legacy interoperability

Updated Service including thousands of attendees per meeting

Option to augment on-premises with Office 365 for greater scale and capability

Flexibility to migrate some or all communications to Office 365 over time

# Market endorsements



Leaders Quadrant in Gartner Unified Communications, Corporate Telephony, and Web Conferencing Magic **Quadrants\*** 

**Leaders Band** of Forrester Wave for Unified Communications\*



Microsoft is preferred by more customers than any IP PBX vendor, as reflected in surveys\*\* and purchase statistics\*\*\*



of U.S. enterprises are currently deploying or planning to deploy Lync, including telephony\*

\* Reprints available at <a href="http://news.microsoft.com/analyst-reports/">http://news.microsoft.com/analyst-reports/</a> \*\*T3i Research, Impact of Microsoft Lync on the Enterprise Voice Market \*\*\*Office blogs, Leadership in Telephony is about much more than telephony

# Microsoft Office 365

Work anywhere, anytime, on any device. Office 365 is ready when you are.

# The New Office

With the new Office 365, we have taken the powerful and proven existing Office platform your employees already know and made it more productive, intuitive, and flexible to meet the changing demands of your business world.



# Your go-to Office – anywhere

The new Office delivers your Office applications anywhere, always upto-date, and all optimized for the best experience across your devices—from PCs to smartphones to tablets.

# Tools for the professional

Connect better with customers and colleagues with a range of communication tools, from email and IM to social networking and video conferencing.



# **Tools for teamwork**

Enable seamless, intuitive anywhere, any time collaboration with multiparty HD video, and content and calendar sharing for people both inside and outside of the organization.

# Easy setup and management

With step-by-step guidance, you can set up users easily and start using the services fast. You can access the easy-to-use admin center from anywhere to manage all your services. And Office 365 takes care of IT for you, so your services are always up and running and up to date.



# Compliant to the highest privacy and data protection standards

Microsoft was the first company that has been acknowledged by European Union's data protection authorities as compliant with the high standards of EU privacy law.\*

# Giving Businesses the Edge



# Right on the money

There's no upfront cost for software and it always stays up to date.



# Built-in security

Built-in security plus compliance and privacy controls help keep your data safe.



# Always at the ready

You'll always have a 99.9% uptime financially backed quarantee.

<sup>\*</sup>The EU's 28 data protection authorities acted through their "Article 29 Working Party" to provide this approval via a joint letter: http://ec.europa.eu/justice/data-protection/article-29/documentation/other-document/files/2014/20140402\_microsoft.pdf

# The new Exchange

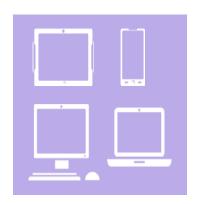
The new Exchange will help your users be more productive by helping them manage increasing volumes of communications across multiple devices and work together more effectively as teams. In addition, the new Exchange has enhanced enterprise-grade security features to keep your organization protected.

# Do more, on any device

Designed to be more intuitive, encourage collaboration, and ready for customization, the new Exchange is bringing you a modern messaging platform on your terms.

The new Exchange has:

- An intuitive, touch-enabled inbox experience so that your users have a clean, uncluttered inbox that focuses on the relevant important information.
- Deep **SharePoint integration** using site mailboxes so that users can collaborate on projects, get up to speed quickly on teams they join, and share information easily. The new Exchange provides important tools and access to SharePoint directly in the application.
- Customizable web-based apps for Outlook and Outlook.com to help your users spend less time switching between apps and make their communications experience more powerful with an extension model that allows you to provide easy plug-in access to web-based apps right within Outlook and Outlook.com.



# Enterprise-grade security

Eliminate email threats before they reach your network

Exchange provides 100% protection against all known viruses, captures at least 98% of all inbound spam emails, has false positive commitment of less than 1 in 250,000 emails to ensure your organization is protected as thoroughly as possible.

**Protect your sensitive data** 

Prevent users from mistakenly sending sensitive information to unauthorized with Exchange's built-in Data Loss Prevention (DLP). With deep content analysis, Exchange can identify, monitor, and even inform users about policy violations before they happen.

**eDiscovery Center** 

Compliance officers can now ensure internal and regulatory compliance with the new one-stop show, eDiscovery Center, to simplify regulatory control. In addition, data is now stored in-place, so your IT professionals will never have to manage a separate store of data.

