

Acronis

ACRONIS BACKUP CLOUD

Fyodor Bygrave

Consultant - Service Provider DACH

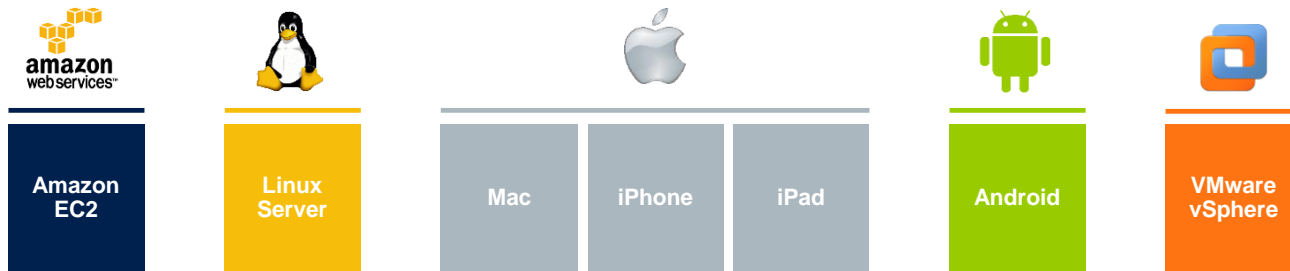


Acronis Backup Cloud

Cloud Data-Protection Services for your Customers



Acronis Backup Cloud



- Market leading Hypervisors
- Market leading Clouds
- Market leading Operating Systems
- Market leading Applications
- **Office 365 Mailbox Protection**
- Mobile workforce Protection
- Cloud or on-premises console
- Dissimilar hardware recovery
- **Any-to-Any migration**
- Hybrid cloud and local backup
- **Active Protection™**
- Website Backup
- cPanel and Plesk Support



Only Acronis Backup Cloud:

Unique Solution



**Powerful
Multi-Tenancy**



**Multi-tier
Service Offering**



**Flexible Storage
Options**



**Powerful Cloud
Automation**



**Control over
services**



**Acronis AnyData
Engine**



Acronis Backup Cloud Mandanten Hierarchie

Acronis Gruppen

- GRUPPEN
- BERICHTE
- Distributor (demo)
- Ltd. (End-Customer)
- Atl Corporation (Sub-Distributor)
- D Ltd. (End-Customer)
- New group
- Demo Southern Europe
- I Technology
- Fi
- M Srl
- Partner - Fi

A Ltd. (End-Cu... Endbenutzerfirma 802,6 GB 5 1

BACKUP-KONTEN ADMINISTRATOREN EIGENSCHAFTEN

NAME	ANMELDENAME
A A	a @l .net

Die Hierarchie der Benutzer Accounts in Acronis Backup Cloud kann benutzt werden, um die Beziehungen zwischen Wiederverkäufern, Providern und Endbenutzerfirmen abzubilden:

- Service-Provider
- Reseller (optional)
- Endbenutzerfirma



GROUPS

Reseller (with storage)

1 0 0 0 66 6 / 200 539.8 GB

REPORTS

- Company with ESX and Hyper-V
- LaptopProtection GmbH
- New company
- SP with VZ

COMPANIES ADMINISTRATORS STORAGE BRANDING SECURITY

NAME	SPACE USAGE	Computer	Server	Mobile	Storage	Backup	Mobile	7-DAY BACKUP HISTORY
Company ...	521.4 GB	0	0	0	0	63	0	<div style="width: 100%;"></div>
LaptopPro...	15.2 GB	1	0	0	0	1	6 / 100	<div style="width: 100%;"></div>
New comp...	0	0	0	0	0	0	0	<div style="width: 100%;"></div>
SP with VZ	3.2 GB	0	0	0	0	2	0	<div style="width: 100%;"></div>

GROUPS

DEMO_STAND

6 1 0 0 68 / 1000 6 / 200 599.4 GB

REPORTS

APS Provider

Company with Azure Cloud

euc

New company

New reseller

Odin Demo

Phoenix

Phoenix Demo

Phoenix QA

Reseller (with storage)

WAP Provider

WHD Hackaton

WHMCS Provider

COMPANIES ADMINISTRATORS STORAGE BRANDING SECURITY

BLOCK INHERITED STORAGES

NAME	INHERITED	ID	SPACE USAGE
91.195.22.218	No	AzureGatewayDemo	29.2 GB
fes-baas.acronis.com	Yes	273ac904-7305-44b5-954...	570.2 GB

APS Provider

Company with Azure Cloud

euc

New company

New reseller

+ Odin Demo

+ Phoenix

+ Phoenix Demo

+ Phoenix QA

+ Reseller (with storage)

+ WAP Provider

WHD Hackaton

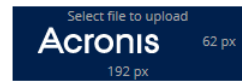
+ WHMCS Provider

BRANDING

WHITE LABEL

DEFAULT SETTINGS

Logo:



Color scheme:



Company name: Acronis

Service name: Acronis Backup Service

Home URL: <http://www.acronis.com>

Support URL: <http://www.acronis.com/support/>

Support phone:

Knowledge base URL: [https://kb.acronis.com/errorcode?ser=\[...](https://kb.acronis.com/errorcode?ser=[...)

EULA URL: <http://www.acronis.com/support/eula...>

Platform terms URL: <http://acronis.com/support/platform-te...>



GROUPS

Reseller (with storage)

Company with ESX and Hyper-V

LaptopProtection GmbH

New company

SP with VZ



REPORTS



ABOUT



ADD GROUP



1 0 0 0

COMPANIES ADMINISTRATORS STORAGE

NAME	SPACE USAGE
Company ...	521.4 GB
LaptopPro...	15.2 GB
New comp...	0
SP with VZ	3.2 GB

Create Group

NAME * NewCustomer

IDENTIFIER

TYPE Customer

MODE Trial

DEFAULT LANGUAGE English

STORAGE * fes-baas.acronis.com

PRICING PARAMETERS

- QUOTAS
- Physical workstations: Unlimited
 - Physical servers: Unlimited
 - Windows Server Essentials: Unlimited
 - Virtual hosts: Unlimited
 - Virtual machines: Unlimited
 - Mobile devices: Unlimited
 - Storage quota: Unlimited

CREATE

CANCEL

- Company with Azure Cloud
- euc
- New company
- New reseller
- + Odin Demo
- + Phoenix
- + Phoenix Demo
- + Phoenix QA
- Reseller (with storage)
- Company with ESX and Hyper-V
- LaptopProtection GmbH**
- New company
- SP with VZ
- + WAP Provider
- WHD Hackaton
- + WHMCS Provider

1 0 0 0 1 6 / 100 15.2 GB

MANAGE BACKUPS →

ACCOUNTS PROPERTIES SECURITY

NAME * LaptopProtection GmbH

IDENTIFIER

STATUS

TYPE Customer

MODE Production

DEFAULT LANGUAGE English

STORAGE fes-baas.acronis.com

PRICING PARAMETERS

Currency: US Dollar

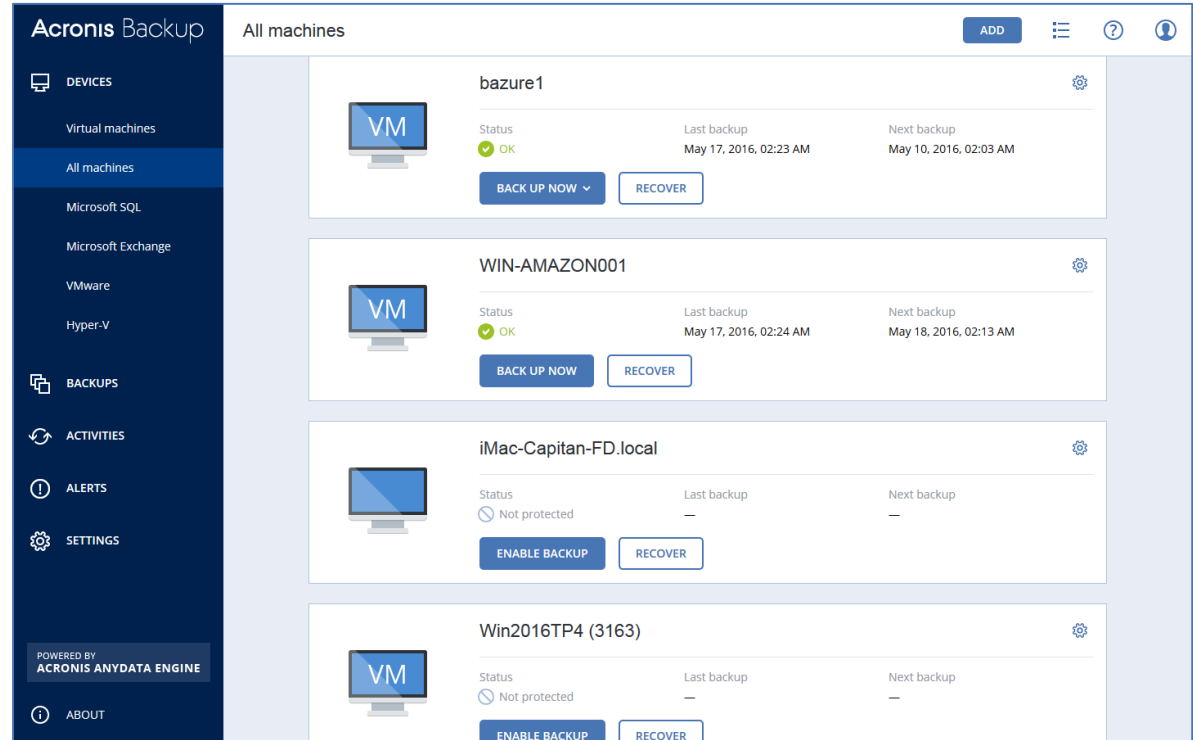
Backup price: 0.21 \$

QUOTAS

Physical workstations: Unlimited

Cloud Web Konsole

- Intuitive Webkonsole
- Zentrale Administration
- Datenschutz für die gesamte Organisation



The screenshot displays the Acronis Backup Cloud Web Console interface. The left sidebar contains navigation options: DEVICES (Virtual machines, All machines, Microsoft SQL, Microsoft Exchange, VMware, Hyper-V), BACKUPS, ACTIVITIES, ALERTS, SETTINGS, and ABOUT. The main content area, titled 'All machines', lists four machines with their respective backup statuses and actions.

Machine Name	Status	Last backup	Next backup	Actions
bazure1	OK	May 17, 2016, 02:23 AM	May 10, 2016, 02:03 AM	BACK UP NOW, RECOVER
WIN-AMAZON001	OK	May 17, 2016, 02:24 AM	May 18, 2016, 02:13 AM	BACK UP NOW, RECOVER
iMac-Capitan-FD.local	Not protected	—	—	ENABLE BACKUP, RECOVER
Win2016TP4 (3163)	Not protected	—	—	ENABLE BACKUP, RECOVER

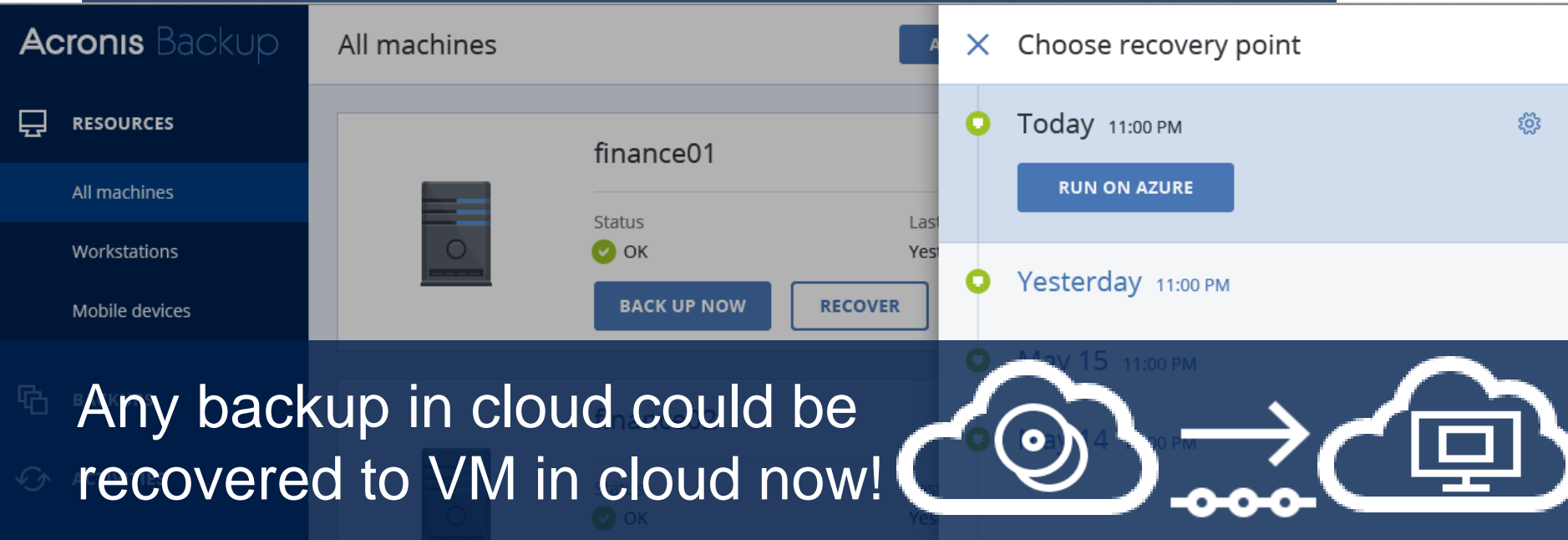


Backup, Disaster Recovery, und Migration zu Microsoft Azure



Acronis Disaster Recovery Cloud

All-in-one, Backup and Disaster Recovery



Acronis Backup

RESOURCES

- All machines
- Workstations
- Mobile devices

All machines

finance01


Status: OK

BACK UP NOW RECOVER

Choose recovery point

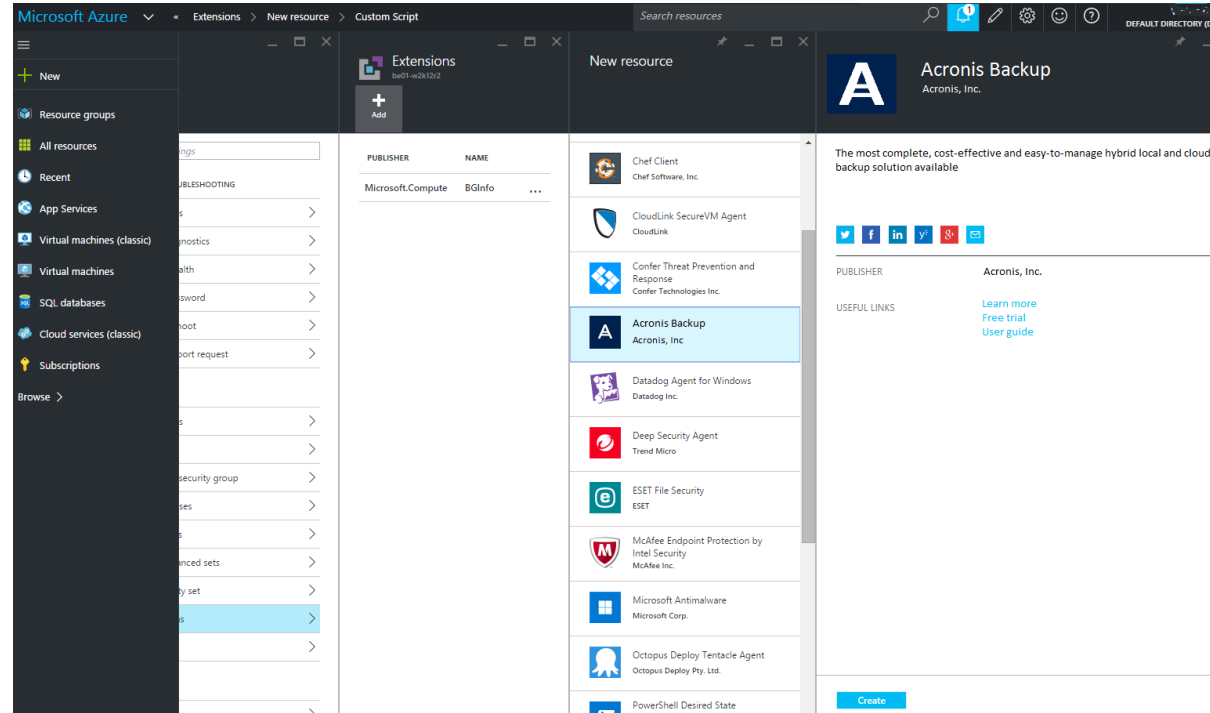
- Today 11:00 PM RUN ON AZURE
- Yesterday 11:00 PM
- May 15 11:00 PM
- May 14 11:00 PM

Any backup in cloud could be recovered to VM in cloud now!



Backup of Azure VM

- Zentralisierte Management Konsole zum konfigurieren und Plattform übergreifenden managen (Hybrid & Cloud)
- Deploy backup agent direkt aus dem Azure Portal
- Windows und Linux, physical und virtual servers



The screenshot displays the Microsoft Azure portal interface. On the left, a navigation pane shows 'Virtual machines (classic)' selected. The main area is titled 'New resource' and shows a list of available extensions. The 'Acronis Backup' extension is highlighted. The right-hand pane shows the details for 'Acronis Backup', including the publisher 'Acronis, Inc.' and a 'Create' button.

PUBLISHER	NAME
Microsoft.Compute	BGInfo
Microsoft.Compute	...

PUBLISHER	NAME
Acronis, Inc.	Acronis Backup
Datadog Inc.	Datadog Agent for Windows
Trend Micro	Deep Security Agent
ESET	ESET File Security
McAfee Inc.	McAfee Endpoint Protection by Intel Security
Microsoft Corp.	Microsoft Antimalware
Octopus Deploy Pty. Ltd.	Octopus Deploy Tentacle Agent
PowerShell Desired State	PowerShell Desired State



Sicherung für Microsoft Office 365



Office 365 mit Acronis Backup veredeln, aber warum?

Liefere Sie Ihren Kunden “peace of mind”

- Schützen Sie Ihre E-Mails vor Verlust aufgrund von Fehlern, Hackern und böswilligen Aktionen

Befriedigende regulatorische Compliance-Probleme

- Geschäftsanforderungen nach lokalen Kopien aller Daten erfüllen

Neue Ebenen der Datenhoheit

- Backup Sicherung außerhalb der cloud, lokal oder in bei einem regionaler Service Provider



Generierung höherer Margen

- Schaffen Sie zusätzliche monatlich wiederkehrende Einnahmen und einen Sie Mehrwert für alle Office 365-Verkauf



GRANULARE WIEDERHERSTELLUNG VON EXCHANGE ONLINE DATEN

- Recover
 - Mailbox
 - Mails
 - Anhänge
 - Kontakte
 - Kalendereinträge
- Mailbox Backup durchsuchen
- Preview vor Recovery

The screenshot shows the Acronis Backup interface for an Exchange mailbox. The top bar indicates the connection to 'ex13.Acronis.local > Ramil Yusupov'. The left sidebar shows a navigation menu with a 'Back' button and a calendar view for April 7th (Thursday, 04:35 PM). The main area is divided into three sections: 'Folders', 'Emails', and 'Recover'.

Folders:

- Inbox
- Drafts
- Outbox
- Sent Items
- Deleted Items
- build_system
- Feature Statuses
- Journal
- Junk E-Mail
- Notes
- rdl
- RSS Feeds
- Calendar
- Contacts
- Tasks

Emails:

Sender	Subject	Date	Attachments
Sukhodolskaya, Mary	Re: support process training	Sep 09, 2010 11:02 AM	
Gutierrez, Asier	RE: Mega backup plan tasks meeting notes	Sep 09, 2010 10:57 AM	1
Rakingulova, Aliya	RE: support process training	Sep 09, 2010 10:11 AM	
Alyoshkin, Roman	RE: support process training	Sep 08, 2010 10:05 PM	
Gentilhomme, Alain	RE: Mega backup plan tasks meeting notes	Sep 08, 2010 09:11 PM	1
Ruslyakov, Alexey	RE: support process training	Sep 08, 2010 07:53 PM	
Sadykov, Alexander	RE: Abr11 and OEM CMD automation	Sep 08, 2010 01:19 PM	1
Sukhodolskaya, Mary	RE: support process training	Sep 08, 2010 01:12 PM	
Egorov, Dmitry	My vacation is form 09.09.2010 to 23.09.2010	Sep 08, 2010 01:11 PM	
Makhov, Alexey	RE: support process training	Sep 08, 2010 01:11 PM	

Recover:

Buttons: Show content, Recover

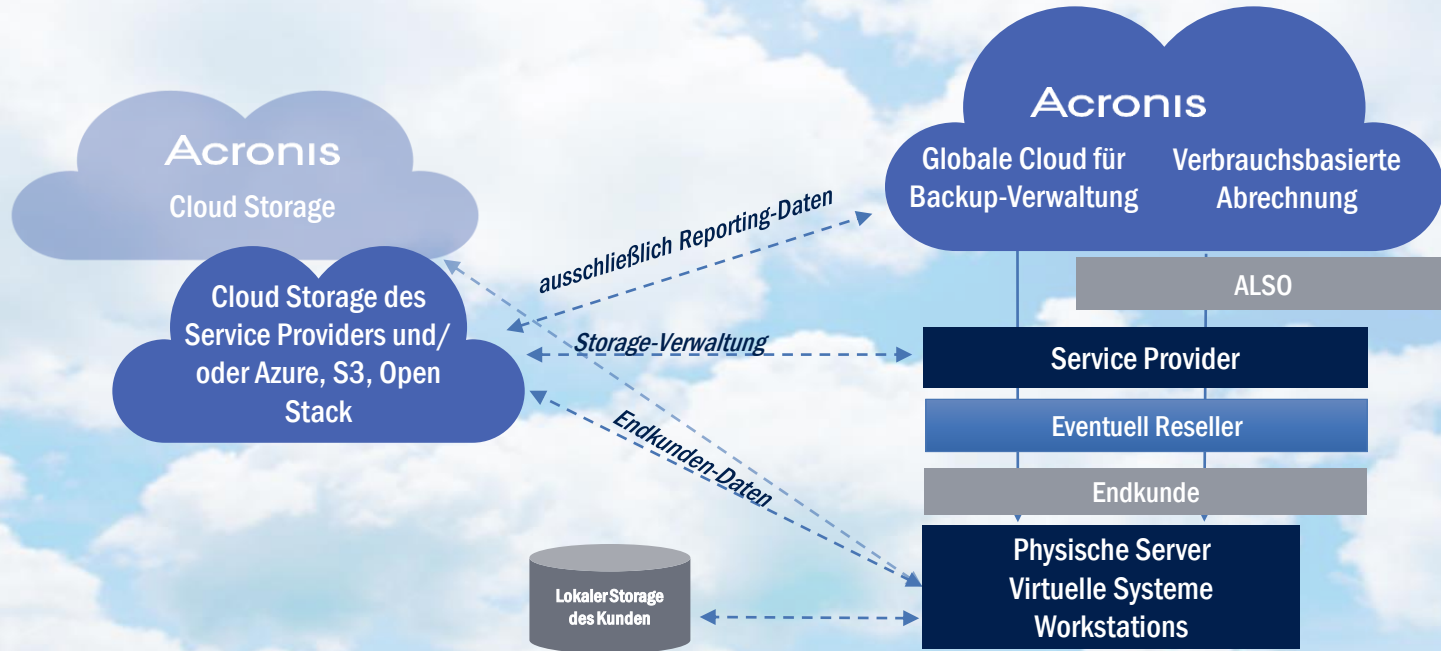


Deployment Models

Flexible deployment to fit any infrastructure



Acronis Backup Cloud - II. Hybrid: Acronis und Service Provider



Acronis Cloud



- A Ashburn VA US
- A Dallas TX US
- A Boston MA US
- A St. Louis MO US
- A London UK
- A Strasbourg FRANCE
- A Sydney AUSTRALIA
- A Frankfurt GERMANY
- A Cologne GERMANY
- A Lupfig SWITZERLAND
- A Moscow RUSSIA
- A Singapore SINGAPORE
- A Tokyo JAPAN
- A Nagano JAPAN



Integration in bestehende Service Provider Systeme

Integrationen

Nahtlose Integration in bereits vorhandene und von Service-Providern üblicherweise verwendete Systeme

Odin

flexiant™
your cloud simplified

HostBill

WHMCS

ConnectWise
AUTOMATE™
formerly LabTech

ConnectWise
MANAGE™

Autotask®

Windows
Azure Pack

Azure Stack

APSSTANDARD

RESTful API
GET PUT POST DELETE

cPanel

plesk



Bezugsmöglichkeiten



Acronis Backup Cloud Lizenzoptionen via ALSO Austria


- ALSO Marketplace
 - Nutzung nach tatsächlichen Bedarf
 - Kein Mindestumsatz
 - Keine langfristige Vertragsbindung
- ALSO Cloud Reseller
 - GB & oder Geräte Lizenzierung
 - 3 Monate Ramp Up
 - Minimum Umsatz 250€
 - Preisstaffeln
- ALSO WaaS
 - Coming soon



Acronis hybrid cloud Architektur

Einheitliche Webkonsole

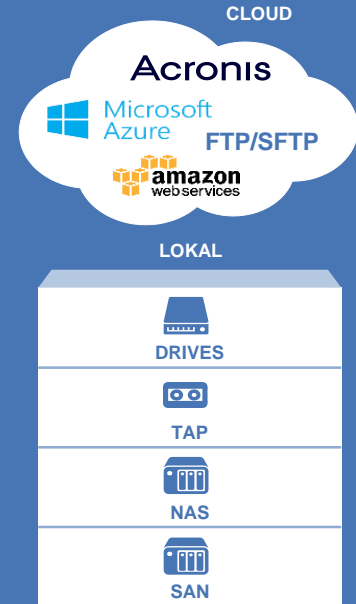
Any Protection

-  Archiving *soon*
-  Backup
-  Cloud Storage
-  Disaster Recovery
-  E-Discovery *soon*
-  File Sync & Share
-  Monitoring

Any Workloads



Any Storage



Acronis AnyData Engine – local, remote, private cloud, public cloud, mobile devices



Acronis

VIELEN DANK!

Starten Sie noch heute

Kostenloser 30 Tage Trail ohne Limitierung

ALSO

Was ist Acronis Backup Cloud?

Acronis Backup Cloud ist eine umfassende, anwenderfreundliche und kosteneffiziente **Hybrid Backup & Recovery-Lösung**, mit der Service Provider die Data Protection-Probleme ihrer Kunden lösen können. Basierend auf der Acronis AnyData Engine ermöglicht Acronis Backup Cloud einen hochgradig kundenspezifischen und zuverlässigen Service, mit dem sich die **Daten beliebiger Quellen sichern lassen**. **Diese können anschließend auf beliebigen Zielen und Systemen wiederhergestellt werden.**

Acronis Backup Cloud bietet ein **nutzungsbasiertes Geschäftsmodell (Pay-per-Use) ohne Einstiegskosten**. Dank der entfallenden Anfangsinvestitionen können Sie die Markteinführung beschleunigen, fortlaufende Umsatzsteigerungen erzielen und Ihr Geschäftswachstum steigern.

Erfahren Sie, wie wir Ihnen beim Wachstum Ihres Geschäfts helfen können!

Warum sollten Sie sich für Acronis Backup Cloud entscheiden?

- Schnelle Markteinführung
- Lokal & Cloud
- Beliebige Daten, beliebige Systeme, beliebige Applikationen
- Mehrstufig / mandantenfähig
- Cloud Backup einfach gemacht
- Effiziente Verwaltung
- AnyData-Technologie

Kostenloser 30-Tage-Test von Acronis Backup Cloud

Nach dem Absenden des Formulars erhalten Sie eine E-Mail mit Informationen und dem Link zur Aktivierung Ihres Acronis Backup Cloud Testkontos.

Vorname	<input type="text"/>
Nachname	<input type="text"/>
E-Mail-Adresse	<input type="text"/>
Telefon	<input type="text"/>
Unternehmen	<input type="text"/>
Mitarbeiteranzahl	<input type="text"/>
Land	<input type="text"/>
Wählen Sie ein Datenzentrum	<input type="text"/>
<input type="button" value="SENDEN"/>	

