

Current Product Group	Current PL	Current PL Label	BP Welcome Bonus in %
Commercial Compute	2C	Thin Clients	20%
Commercial Compute	5U	Commercial Transactional Desktop	20%
Commercial Compute	5X	Workstation Systems	20%
Commercial Compute	6U	Commercial Transactional Notebook	20%
Commercial Compute	7F	Commercial Desktop PCs	20%
Commercial Compute	8J	Detachables	20%
Commercial Compute	9T	Commercial Tablet Accy	20%
Commercial Compute	AN	Commercial Notebooks	20%
Commercial Compute	DG	Commercial Desktops L10	20%
Commercial Compute	EZ	Commercial Tablets	20%
Commercial Compute	FF	Commercial Mobility New Business	20%
Commercial Compute	G7	Commercial Chromebooks	20%
Commercial Compute	GA	Commercial Desktops L10 Value	20%
Commercial Compute	I0	Workstation L10	20%
Commercial Compute	I1	Thin Clients L10	20%
Commercial Compute	IK	MVS Transactional	20%
Commercial Compute	IL	DT Workstations Transactional	20%
Commercial Compute	TA	Mobile Workstations	20%
Commercial Compute	UV	Mobile Thin Clients	20%
Commercial Displays Accessories 3PO	8N	Detachables Accessories	20%
Commercial Displays Accessories 3PO	9F	Commercial Desktop Accessories	20%
Commercial Displays Accessories 3PO	9H	Workstation Accessories	20%
Commercial Displays Accessories 3PO	B0	Commercial Displays	20%
Commercial Displays Accessories 3PO	MP	Commercial Notebook Accessories	20%
Commercial Displays Accessories 3PO	TB	Workstation Displays	20%
HPS Printers	1D	SF&MF ULE	20%
HPS Printers	2B	SF&MF ULE	20%
HPS Printers	2N	SF&MF ULE	20%
HPS Printers	2Q	SF&MF ULE	20%
HPS Printers	4H	SF&MF ULE	20%
HPS Printers	5M	SF&MF ULE	20%
HPS Printers	7T	SF&MF ULE	20%
HPS Printers	DU	SF&MF ULE	20%
HPS Printers	E4	SF&MF ULE	20%
HPS Printers	GC	SF&MF ULE	20%
HPS Printers	IF	SF&MF ULE	20%

Current Product Group	Current PL	Current PL Label	BP Welcome Bonus in %
OPS Printers	3Y	A4 PageWide SMB HW	20%
OPS Printers	4L	A3 Laser Managed	20%
OPS Printers	6A	A4 Laser Accessories	20%
OPS Printers	8A	A4 SMB Laser	20%
OPS Printers	9C	A4 PageWide Enterprise & SMB HW Managed	20%
OPS Printers	C5	A4 Enterprise Laser	20%
OPS Printers	E0	A4 Value HW S - Printers	20%
OPS Printers	ED	A3 HW S - Printers	20%
OPS Printers	F7	A4 S - Printers Accessories	20%
OPS Printers	G8	A3 Growth Copiers Managed	20%
OPS Printers	GQ	A3 PageWide Managed	20%
OPS Printers	GR	A3 PageWide Accessories	20%
OPS Printers	GS	A3 Laser	20%
OPS Printers	GT	A3 Value Printer Accessories	20%
OPS Printers	IG	A3 PW	20%
OPS Printers	IS	A4 PageWide Enterprise HW	20%
OPS Printers	MC	A3 Growth Copier Accessories	20%
OPS Printers	PQ	A4 Enterprise Managed	20%
OPS Scanners & Other	4X	Scanners	20%
OPS Solutions	2D	Technology & Industry Solutions	20%
OPS Solutions	4V	SaaS & Subscription	20%
OPS Solutions	64	Print Commercial Services	20%
OPS Solutions	F2	Non-PrinterOn Solutions	20%
OPS Solutions	R6	Print Consumer Services	20%