



Schneider Electric Industries SAS
89, Boulevard Franklin Roosevelt
92500 RUEIL-MALMAISON
France

Rueil-Malmaison, March 29th, 2008

Dear customer,

Subject: the European Regulation on Registration, Evaluation, Authorization and restriction of Chemical Substances, REACH

Since June 1st, 2007, a new European Regulation has become applicable: REACH.

It replaces and completes previous regulations and has the objective to list and evaluate most of the substances that are traded and used within the European Community.

The chemical substances will have to be registered with the European Chemical Agency. Following this registration, the dangerousness of the substances will be evaluated. In certain cases, where the substances will be considered as highly hazardous, these substances will be subject to usage restrictions.

We wanted you to know that Schneider Electric has set up a plan to become compliant with the REACH regulation and that we undertake all necessary actions required for that, notably in the field of Purchasing.

This plan aims at Schneider Electric obtaining an excellent visibility on all substances used in our products and industrial processes and ensuring that for these substances all the legal requirements are met.

The main steps of this compliancy plan are:

- An inventory of substances and preparations used within our Group
- Making our suppliers for substances, preparations and articles aware of the important changes REACH implies
- The gathering of supplier's information to allow us to prepare and process, in the months to come, the data required for your own information.

All the actions Schneider Electric undertakes in the scope of this program are implemented with the objective of becoming compliant with this new Regulation but also with the objective of guaranteeing you no supply chain rupture.

Schneider Electric has committed, as per its Environmental Policy, to meet all current environmental regulations imposed on us, as well as to make our best efforts to limit the use of certain dangerous substances impacting environment or human health.

Specifically, Schneider Electric commits to:

- Meeting current environmental requirements and exceeding them when relevant,
- Designing products and solutions that respect the environment through an eco-design process,
- Offering its customers products and solutions that are safe, energy efficient and environment friendly,

To obtain more information on our Policy, you can browse our website: <http://www.schneider-electric.com/sites/corporate/en/group/sustainable-development/commitments/commitments.page>

For more detailed information on the REACH Regulation and implementation, you can browse the following website: http://ec.europa.eu/environment/chemicals/reach/reach_intro.htm and we remain at your disposal for any additional question you may have.

With our best regards



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