

Partner Sign-up Guide

EMEA Rewards Hub • Dell Technologies Partner Program • RISE Incentive Program

EMEA Rewards Hub

How to register as a Decision Maker on the EMEA Rewards Hub



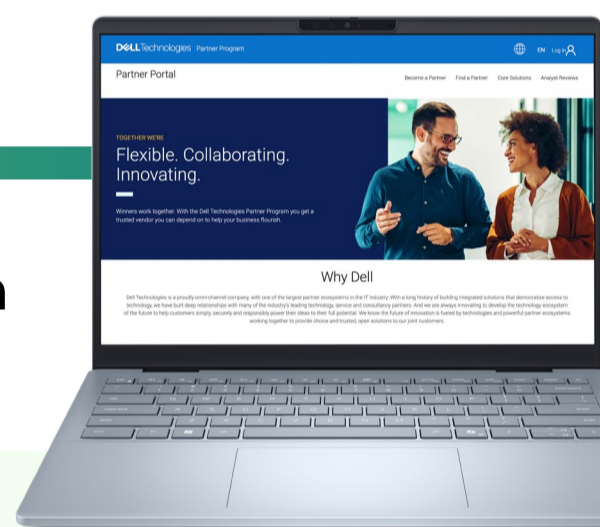
- STEP 1** Go to <https://emearewardshub.com> and click **“Register Here”**.
- STEP 2** Select your preferred **language**.
- STEP 3** From the **Partnership Status**, as the Decision Maker for the company, select **Authorized Reseller, Distributor, Gold / Titanium / Platinum Partner**.
- STEP 4** As a Decision Maker, enter your **email address** and **Company Affinity ID**, then click **“Send”**.
- STEP 5** Complete your personal details on the **New Registration** form.
- STEP 6** In the **Role** field, select the role that best describes your position, i.e:
 - Decision Maker – Infrastructure Solutions, or
 - Decision Maker – Client Solutions and Peripherals, or
 - Decision Maker – All

The option to select the Decision Maker role will only be available if this role has not been allocated yet.
- STEP 7** Enter your **First and Last Name**, create a password and reconfirm your password.
- STEP 8** Click the **“I accept the Terms & Condition”** box, then click **“Accept”**.
- STEP 9** You'll be returned to the Login Page where you can log in with your newly created credentials. You are now registered and can explore the EMEA Rewards Hub.
- STEP 10** Go to the contest page and click **“APPLY NOW”** to accept the campaign terms & conditions in order to be eligible.

Support: For assistance email support@emearewardshub.com

Dell Technologies Partner Program

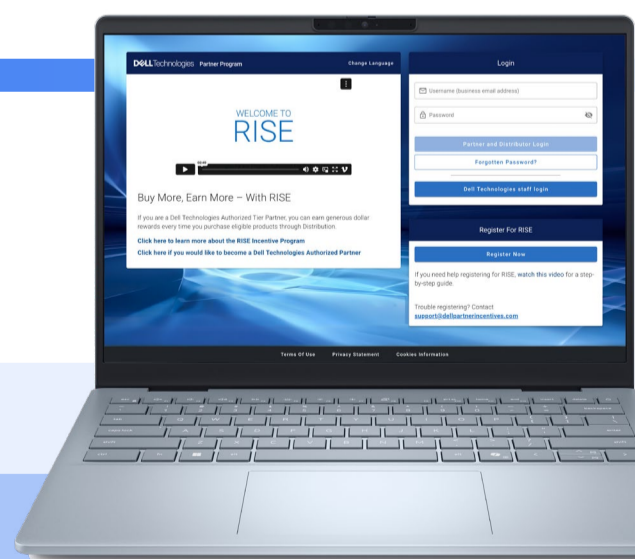
Register as a Dell Technologies Partner



- STEP 1** Go to the Dell Technologies Partner Program page: <https://www.delltechnologies.com/partner/en-za/partner/partner.htm> and click **“Become a Partner”**.
- STEP 2** Choose the Business Model that best describes your company (e.g., Solution Provider / Cloud Service Provider). Then click **“Proceed”**.
- STEP 3** Before you start the application, have the following ready:
 - Tax ID/registered business number/VAT number/TIN/EIN or RUC
 - A valid proof of Tax ID or business registration certificate
 - Corporate URL (website address) and matching corporate email domain
 - A reseller certificate or license, if applicable
 - We recommend partners contact their ALSO Distributor prior to submitting the application
- STEP 4** Complete the registration form as prompted.
- STEP 5** Submit your application. The registration form typically takes about 15 minutes, and approval is usually within 5–7 days.

RISE Incentive Program

How to sign up to RISE



- STEP 1** Go to the RISE portal: <https://www.dellpartnerincentives.com/>
- STEP 2** Click **“Register”**.
- STEP 3** Enter your email address and complete your company details as prompted.
- STEP 4** Review and accept the RISE Terms & Conditions to complete your registration, then click **“Accept”**.
- STEP 5** Log in and begin tracking your performance and rewards.

Click below to watch the step-by-step registration video:
dellpartnerincentives.com/resources/Register_D2.mp4

Need help?

If you need help at any stage, please reach out to your ALSO representative.